

# **UNITED SECURITY BANK**

## **COMMUNITY REINVESTMENT ACT PUBLIC FILE**

April 01, 2025

THIS FILE IS FOR USE AT ALL BRANCH AND OFFICE LOCATIONS

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## **DELINEATION OF FACILITY-BASED ASSESSMENT AREAS**

### **FRESNO COUNTY FACILITY-BASED ASSESSMENT AREA**

The entire County of Fresno bounded on the north by Madera County north east to Mono County then south to Inyo County then south to Tulare County then west to Kings County then southwest to Monterey County then north San Benito County north to Merced County then east back to Madera County

### **KERN COUNTY FACILITY-BASED ASSESSMENT AREA**

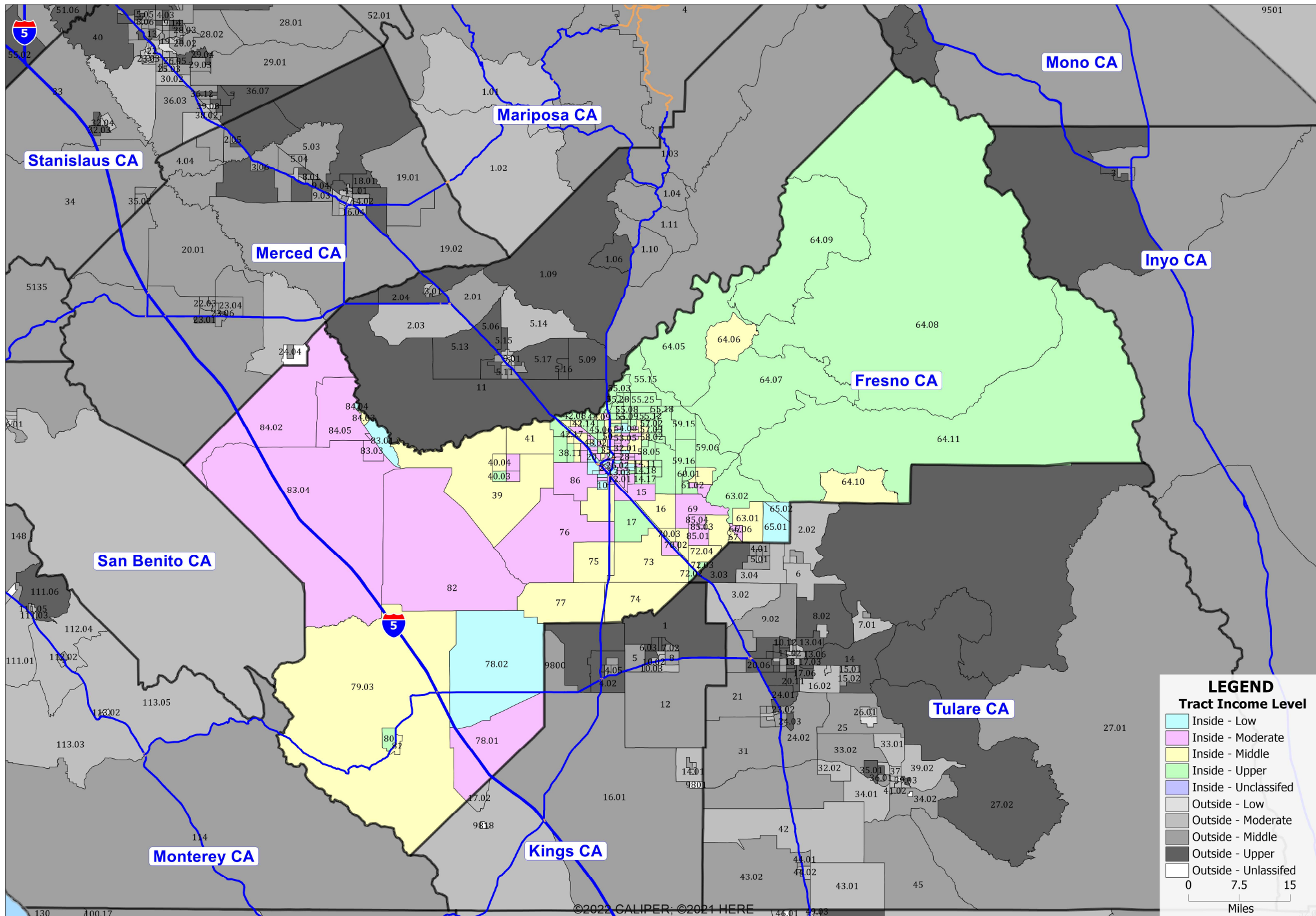
The entire County of Kern bounded on the north by Kings County, Tulare County and Inyo County east to San Bernardino County then south to Los Angeles County then west to Ventura County north at San Luis Obispo County then north back to Kings County

### **MADERA COUNTY FACILITY-BASED ASSESSMENT AREA**

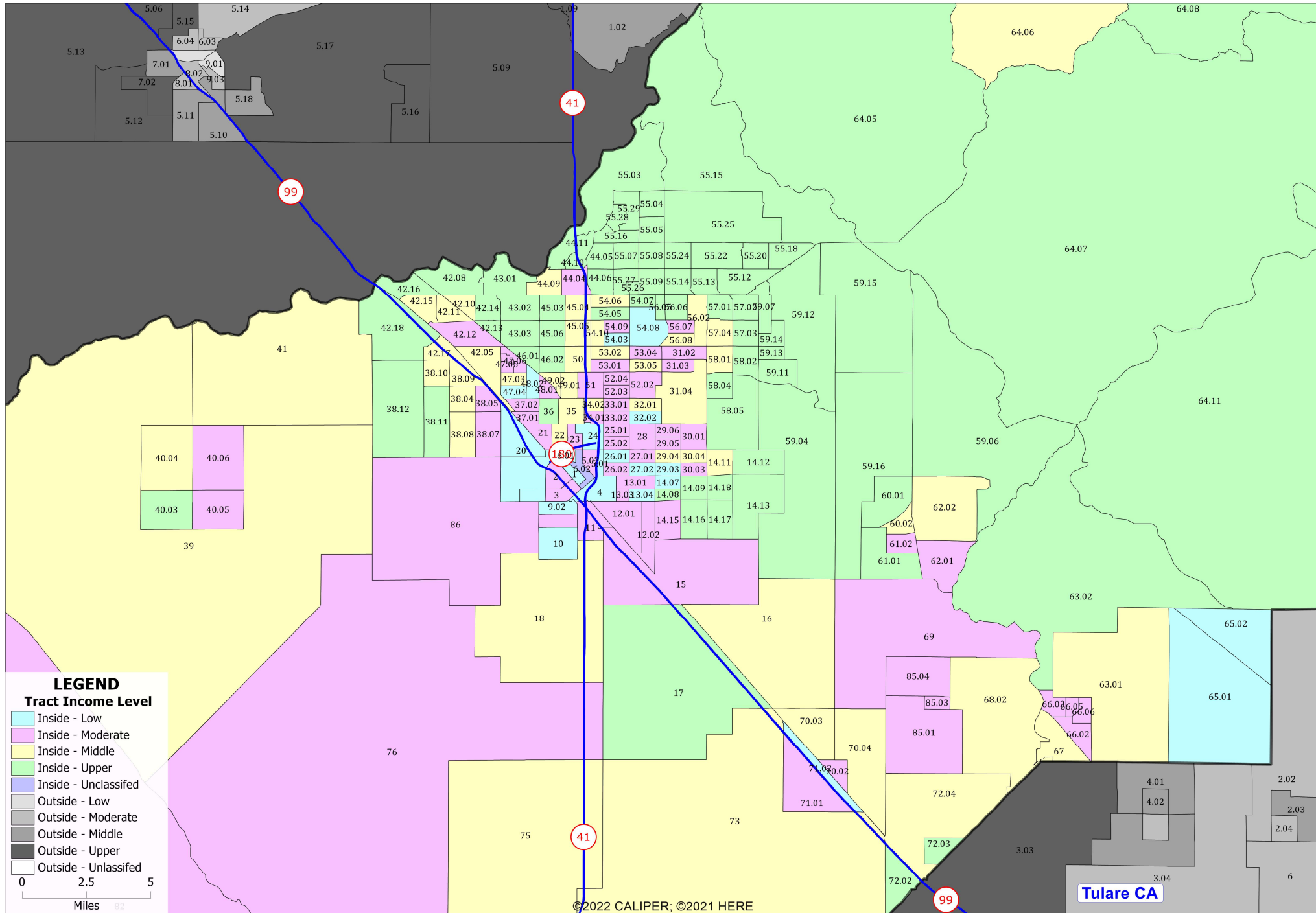
The entire County of Madera bounded on the north by Merced County and Mariposa County northeast to Mono County southeast to Inyo County then south to Fresno County southwest and north back to Merced County

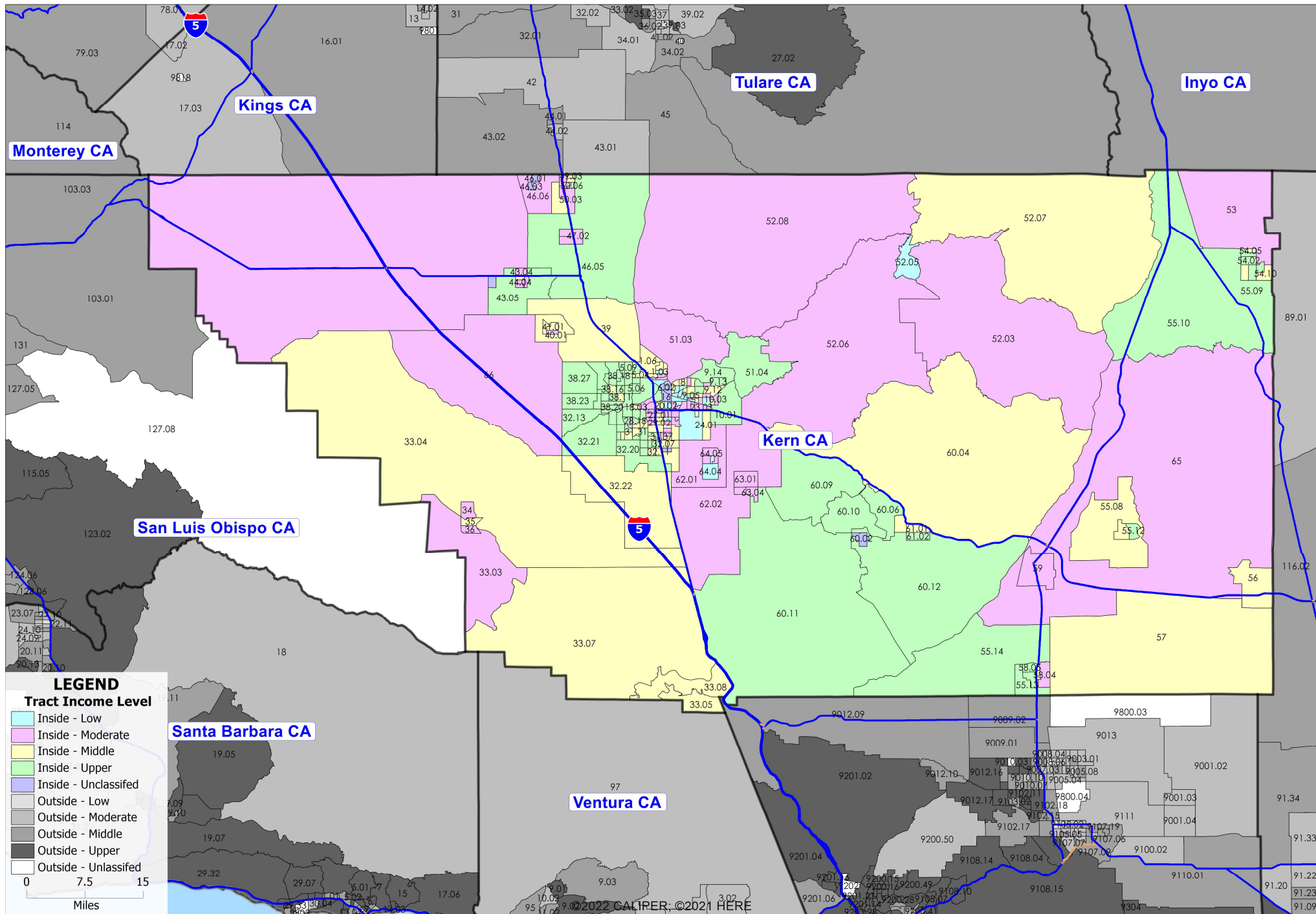
### **SANTA CLARA FACILITY-BASED ASSESSMENT AREA**

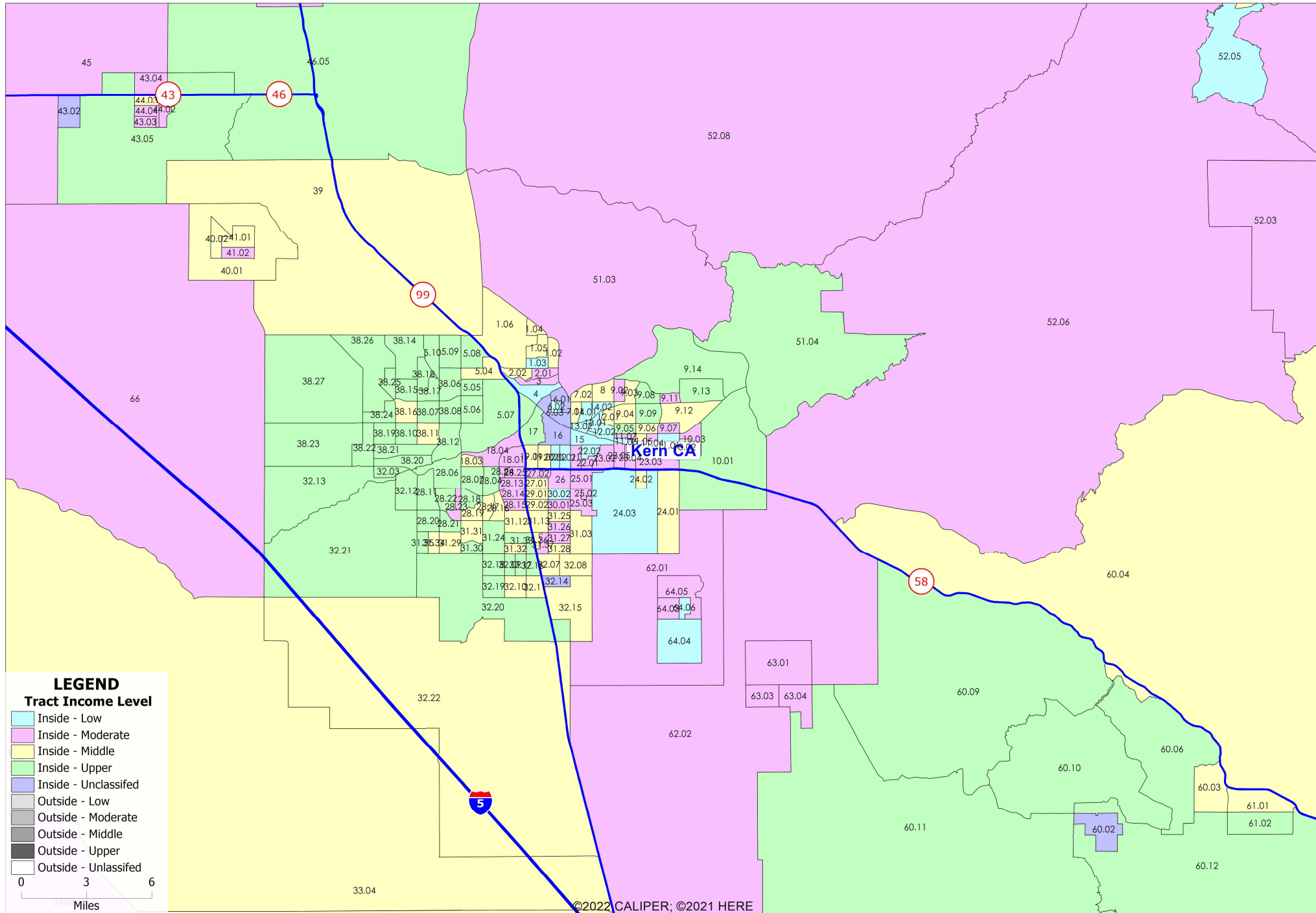
The entire County of Santa Clara bounded on the north by Alameda County and east to Stanislaus County then south to Merced County and south to San Benito County west to Santa Cruz County then north to San Mateo County and then north back to Alameda County

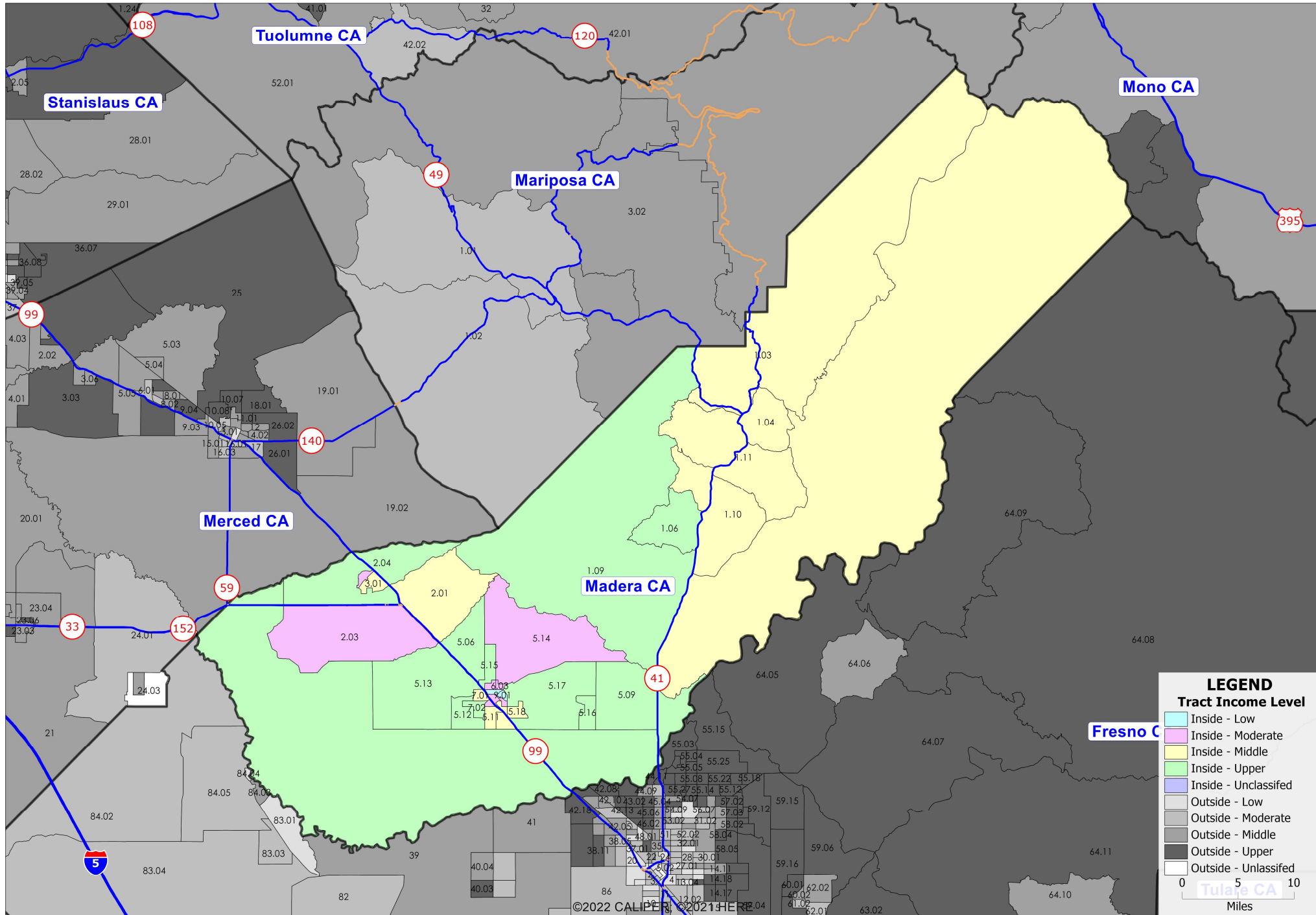


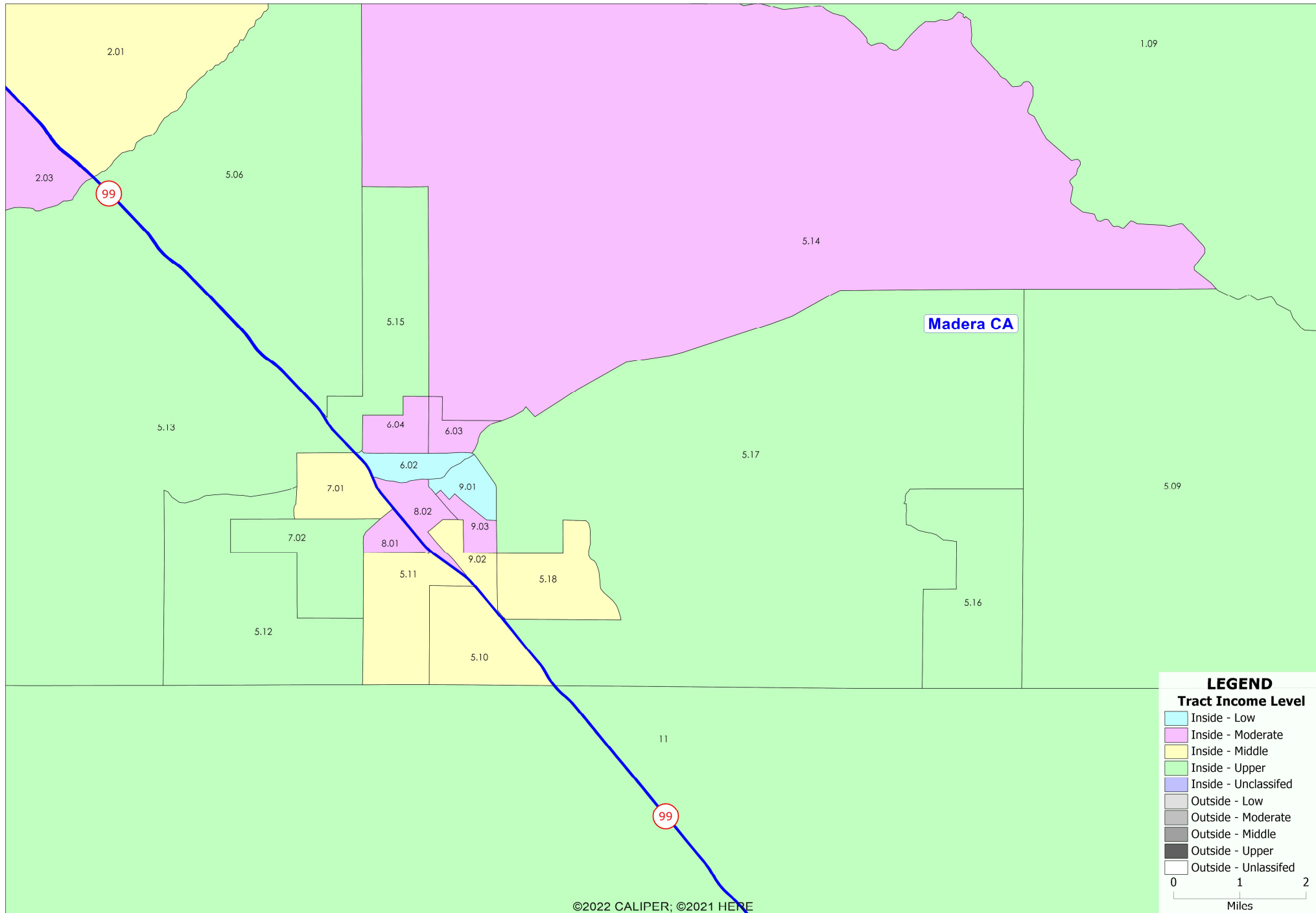




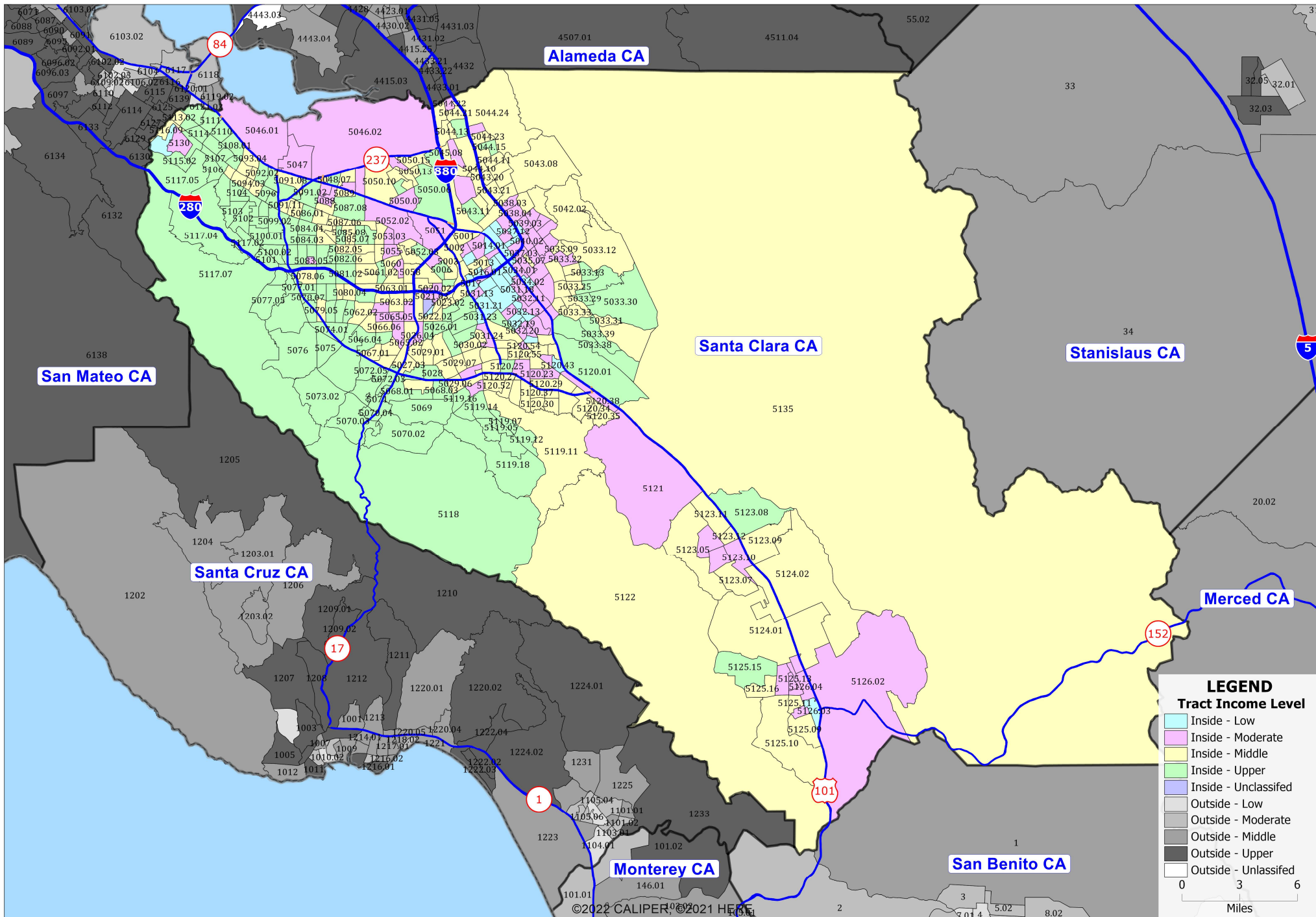


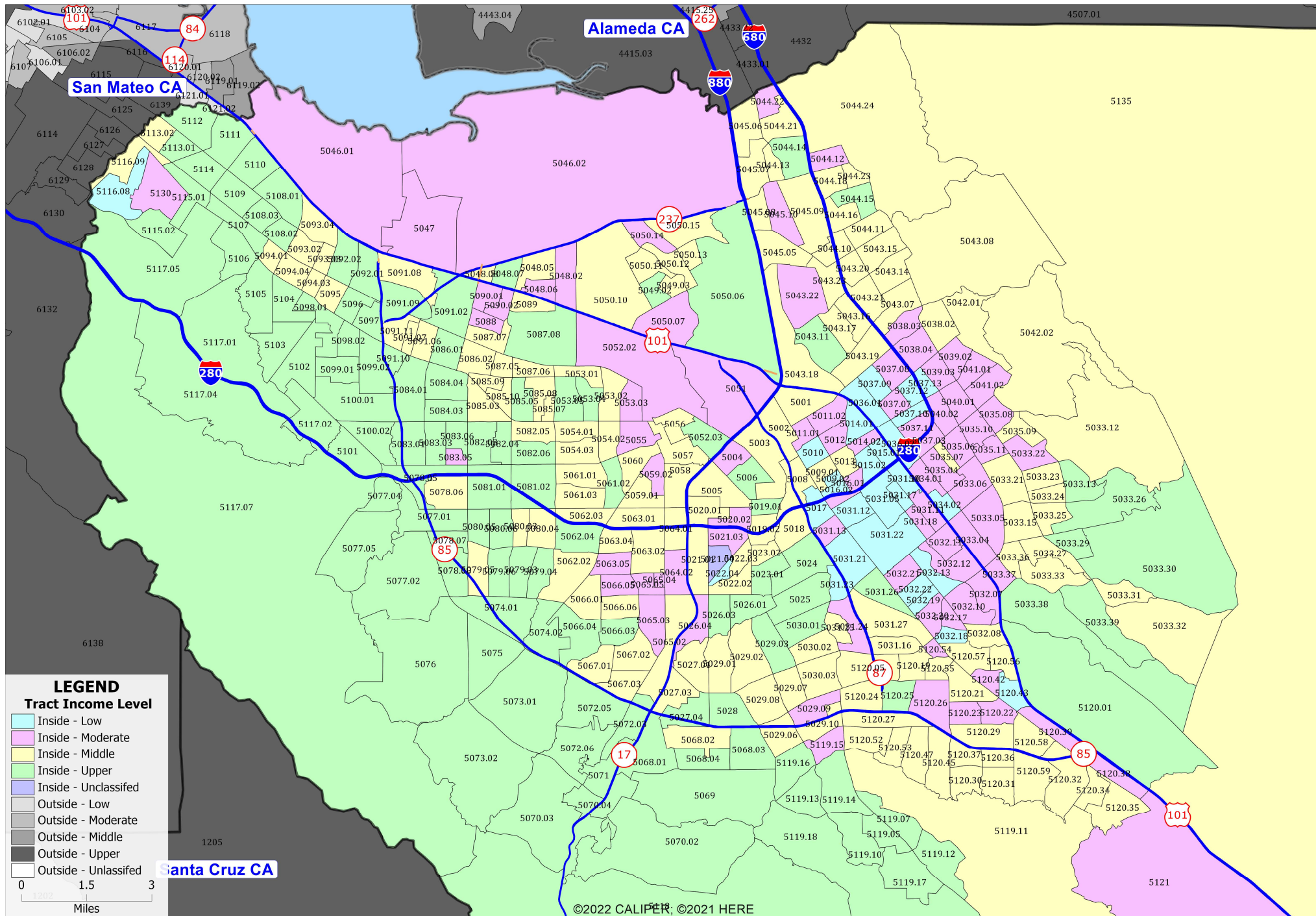












## United Security Bank Locations

### **Main Branch Office, Commercial Lending Center, One ITM**

2151 W. Shaw Ave, Fresno, CA 93711

Located in MSA 23420-County Code 019-Census Tract 0046.01 (Upper)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **First & Herndon Branch and Two ITMs**

### **Consumer Lending Center, Commercial Real Estate, Construction Loan Center**

7088 N. First St, Fresno, CA 93720

Located in MSA 23420-County Code 019-Census Tract 0044.06 (Upper)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **Oakhurst Branch and One ITM**

40074 HWY 49, Oakhurst, CA 93644

Located in MSA 23420-County Code 039-Census Tract 0001.03 (Middle)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **Caruthers Branch and Two ITMs**

13356 S. Henderson Ave, Caruthers, CA 93609

Located in MSA 23420-County Code 019-Census Tract 0075.00 (Middle)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **San Joaquin Branch and One ITM**

21574 W. Manning Ave, San Joaquin, CA 93660

Located in MSA 23420-County Code 019-Census Tract 0082.00 (Moderate)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **Firebaugh Branch and Three ITMs**

1067 "O" St, Firebaugh, CA 93622

Located in MSA 23420-County Code 019-Census Tract 0084.04 (Low)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **Coalinga Branch and Two ITMs**

145 E. Durian St, Coalinga, CA 93210

Located in MSA 23420-County Code 019-Census Tract 0080.00 (Upper)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **Convention Center Branch and One ITM**

855 "M" St, Suite 130, Fresno, CA 93210

Located in MSA 23420-County Code 019-Census Tract 0001.00 (Low)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **Taft Branch and One ITM**

523 Cascade Place, Taft, CA 93268

Located in MSA 12540-County Code 029-Census Tract 0035.00 (Middle)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **Bakersfield Branch and One ITM**

3404 Coffee Rd, Bakersfield, CA 93308

Located in MSA 12540-County Code 029-Census Tract 0005.06 (Upper)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **Campbell Branch and One ITM**

1875 S. Bascom Ave, Suite 119, Campbell, CA 95008

Located in MSA 41940-County Code 085-Census Tract 5026.04 (Moderate)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **Mendota Branch and One ITM**

643 Quince St, Suite B, Mendota, CA 93641

Located in MSA 23420-County Code 019-Census Tract 0083.04 (Moderate)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

### **Fowler Branch and One ITM**

119 S. 6th Street, Fowler, CA 93625

Located in MSA 23420-County Code 019-Census Tract 0016.00 (Middle)

Hours: M-Th 10:00AM-4:00PM/Friday 10:00AM-5:00PM

*\*As of 04/01/25. Hours may be subject to change without prior notice.*



## **United Security Bank ITM Only Locations**

### **Blackstone & Bullard ITM**

5720 N. Blackstone Ave, Fresno, CA 93710

Located in MSA 23420-County Code 019-Census Tract 0045.05 (Middle)

### **The Market Place Shopping Center ITM**

6709 N. Riverside Dr, Fresno, CA 93722

Located in MSA 23420-County Code 019-Census Tract 0042.15 (Middle)

### **Clovis Crossing Shopping Center ITM**

1185 Herndon Ave, Clovis, CA 93612

Located in MSA 23420-County Code 019-Census Tract 0055.13 (Upper)

### **Kerman ITM**

15146 Whitesbridge Ave, Kerman, CA 93630

Located in MSA 23420-County Code 019-Census Tract 0040.04 (Middle)

### **Mendota ITM**

697 Derrick Ave, Mendota, CA 93640

Located in MSA 23420-County Code 019-Census Tract 0083.04 (Moderate)

### **Coarsegold ITM**

28420 Yosemite Springs Parkway, Coarsegold, CA 93614

Located in MSA 23420-County Code 039-Census Tract 0001.06 (Upper)

Hours: 7:00AM-8:00PM Daily (Located inside Hillside Supermarket)

### **McFarland ITM**

698 Frontage Rd, McFarland, CA 93250

Located in MSA 12540-County Code 029-Census Tract 0047.04 (Moderate)

*\*As of 04/01/25. Hours may be subject to change without prior notice.*

*\* Interactive Teller Machine (ITMs) Hours: Live Teller M-F 7AM -7PM, Sat. 10AM-2PM*

*\*All ITMs listed are available 7 days a week, 24 hours a day unless otherwise noted.*

# USB ASSESSMENT AREA CENSUS TRACTS

## Fresno County 19 MSA 23420 225 Tracts

01.00	14.13	29.06	38.12	44.09	53.04	55.25	59.14	67.00	83.04
02.00	14.15	30.01	39.00	44.10	53.05	55.26	59.15	68.02	84.02
03.00	14.16	30.03	40.03	44.11	54.03	55.27	59.16	69.00	84.03
04.00	14.17	30.04	40.04	45.03	54.05	55.28	60.01	70.02	84.04
05.01	14.18	31.02	40.05	45.04	54.06	55.29	60.02	70.03	84.05
05.02	15.00	31.03	40.06	45.05	54.07	56.02	61.01	70.04	85.01
06.01	16.00	31.04	41.00	45.06	54.08	56.05	61.02	71.01	85.03
06.02	17.00	32.01	42.05	46.01	54.09	56.06	62.01	71.02	85.04
07.01	18.00	32.02	42.08	46.02	54.10	56.07	62.02	72.02	86.00
07.02	20.00	33.01	42.10	47.03	55.03	56.08	63.01	72.03	
09.01	21.00	33.02	42.11	47.04	55.04	57.01	63.02	72.04	
09.02	22.00	34.01	42.12	47.05	55.05	57.02	64.05	73.00	
10.00	23.00	34.02	42.13	47.06	55.07	57.03	64.06	74.00	
11.00	24.00	35.00	42.14	48.01	55.08	57.04	64.07	75.00	
12.01	25.01	36.00	42.15	48.02	55.09	58.01	64.08	76.00	
12.02	25.02	37.01	42.16	49.01	55.12	58.02	64.09	77.00	
13.01	26.01	37.02	42.17	49.02	55.13	58.04	64.10	78.01	
13.03	26.02	38.04	42.18	50.00	55.14	58.05	64.11	78.02	
13.04	27.01	38.05	43.01	51.00	55.15	59.04	65.01	79.03	
14.07	27.02	38.07	43.02	52.02	55.16	59.06	65.02	80.00	
14.08	28.00	38.08	43.03	52.03	55.18	59.07	66.02	81.00	
14.09	29.03	38.09	44.04	52.04	55.20	59.11	66.03	82.00	
14.11	29.04	38.10	44.05	53.01	55.22	59.12	66.05	83.01	
14.12	29.05	38.11	44.06	53.02	55.24	59.13	66.06	83.03	

LOW Income
MODERATE Income
MIDDLE Income
UPPER Income
Unknown Income

## Kern County 29 MSA 12540 236 Tracts

1.02	9.04	15.00	27.01	31.12	32.14	38.15	44.04	52.08	60.03
1.03	9.05	16.00	27.02	31.13	32.15	38.16	45.00	53.00	60.04
1.04	9.06	17.00	28.04	31.24	32.16	38.17	46.01	54.02	60.06
1.05	9.07	18.01	28.06	31.25	32.17	38.18	46.03	54.05	60.09
1.06	9.08	18.03	28.07	31.26	32.18	38.19	46.05	54.06	60.10
2.01	9.09	18.04	28.11	31.27	32.19	38.20	46.06	54.07	60.11
2.02	9.11	19.01	28.13	31.28	32.20	38.21	46.07	54.08	60.12
3.00	9.12	19.02	28.14	31.29	32.21	38.22	47.02	54.09	61.01
4.00	9.13	20.01	28.15	31.30	32.22	38.23	47.03	54.10	61.02
5.04	9.14	20.02	28.16	31.31	33.03	38.24	47.04	55.08	62.01
5.05	10.01	21.00	28.17	31.32	33.04	38.25	48.01	55.09	62.02
5.06	10.02	22.01	28.18	31.33	33.05	38.26	48.02	55.10	63.01
5.07	10.03	22.02	28.19	31.34	33.07	38.27	49.01	55.11	63.03
5.08	11.01	23.02	28.20	31.35	33.08	39.00	49.03	55.12	63.04
5.09	11.04	23.03	28.21	31.36	34.00	40.01	49.04	55.13	64.03
5.10	11.05	23.04	28.22	31.37	35.00	40.02	50.03	55.14	64.04
6.01	11.06	23.05	28.23	32.03	36.00	41.01	50.05	56.00	64.05
6.02	11.07	24.01	28.24	32.07	38.06	41.02	50.06	57.00	64.06
6.03	12.01	24.02	28.25	32.08	38.07	43.02	51.03	58.03	65.00
7.01	12.02	24.03	29.01	32.09	38.08	43.03	51.04	58.04	66.00
7.02	13.01	25.01	29.02	32.10	38.10	43.04	52.03	58.05	
8.00	13.02	25.02	30.01	32.11	38.11	43.05	52.05	58.06	
9.02	14.01	25.03	30.02	32.12	38.12	44.02	52.06	59.00	
9.03	14.02	26.00	31.03	32.13	38.14	44.03	52.07	60.02	

## Madera County 39 MSA 23420 34 Tracts

1.02	1.09	2.03	5.06	5.12	5.16	6.03	8.01	9.03
1.03	1.10	2.04	5.09	5.13	5.17	6.04	8.02	11.00
1.04	1.11	3.01	5.10	5.14	5.18	7.01	9.01	
1.06	2.01	3.02	5.11	5.15	6.02	7.02	9.02	

**Santa Clara County 85 MSA 41940**  
**408 Tracts**

5001.00	5029.06	5033.26	5043.16	5052.03	5070.03	5085.10	5110.00	5120.39
5002.00	5029.07	5033.27	5043.17	5053.01	5070.04	5086.01	5111.00	5120.42
5003.00	5029.08	5033.29	5043.18	5053.02	5071.00	5086.02	5112.00	5120.43
5004.00	5029.09	5033.30	5043.19	5053.03	5072.03	5087.05	5113.01	5120.45
5005.00	5029.10	5033.31	5043.20	5053.04	5072.05	5087.06	5113.02	5120.47
5006.00	5030.01	5033.32	5043.21	5053.05	5072.06	5087.07	5114.00	5120.52
5008.00	5030.02	5033.33	5043.22	5054.01	5073.01	5087.08	5115.01	5120.53
5009.01	5030.03	5033.36	5043.23	5054.02	5073.02	5088.00	5115.02	5120.54
5009.02	5031.05	5033.37	5044.10	5054.03	5074.01	5089.00	5116.08	5120.55
5010.00	5031.10	5033.38	5044.11	5055.00	5074.02	5090.01	5116.09	5120.56
5011.01	5031.11	5033.39	5044.12	5056.00	5075.00	5090.02	5117.01	5120.57
5011.02	5031.12	5034.01	5044.13	5057.00	5076.00	5091.02	5117.02	5120.58
5012.00	5031.13	5034.02	5044.14	5058.00	5077.01	5091.06	5117.04	5120.59
5013.00	5031.16	5035.04	5044.15	5059.01	5077.02	5091.07	5117.05	5121.00
5014.01	5031.17	5035.06	5044.16	5059.02	5077.04	5091.08	5117.07	5122.00
5014.02	5031.18	5035.07	5044.18	5060.00	5077.05	5091.09	5118.00	5123.05
5015.01	5031.21	5035.08	5044.21	5061.01	5078.05	5091.10	5119.05	5123.07
5015.02	5031.22	5035.09	5044.22	5061.02	5078.06	5091.11	5119.07	5123.08
5016.01	5031.23	5035.10	5044.23	5061.03	5078.07	5092.01	5119.10	5123.09
5016.02	5031.24	5035.11	5044.24	5062.02	5078.08	5092.02	5119.11	5123.10
5017.00	5031.25	5036.01	5045.05	5062.03	5079.03	5093.02	5119.12	5123.11
5018.00	5031.26	5036.02	5045.06	5062.04	5079.04	5093.03	5119.13	5123.12
5019.01	5031.27	5037.03	5045.07	5063.01	5079.05	5093.04	5119.14	5123.13
5019.02	5032.07	5037.07	5045.08	5063.02	5079.06	5094.01	5119.15	5123.14
5020.01	5032.08	5037.08	5045.09	5063.04	5080.03	5094.03	5119.16	5124.01
5020.02	5032.10	5037.09	5045.10	5063.05	5080.04	5094.04	5119.17	5124.02
5021.01	5032.11	5037.10	5046.01	5064.01	5080.05	5095.00	5119.18	5125.05
5021.03	5032.12	5037.11	5046.02	5064.02	5080.06	5096.00	5120.01	5125.09
5021.04	5032.13	5037.12	5047.00	5065.02	5081.01	5097.00	5120.05	5125.10
5022.02	5032.17	5037.13	5048.02	5065.03	5081.02	5098.01	5120.19	5125.11
5022.03	5032.18	5038.02	5048.05	5065.04	5082.03	5098.02	5120.21	5125.12
5022.04	5032.19	5038.03	5048.06	5065.05	5082.04	5099.01	5120.22	5125.13
5023.01	5032.20	5038.04	5048.07	5066.01	5082.05	5099.02	5120.23	5125.14
5023.02	5032.21	5039.02	5048.08	5066.03	5082.06	5100.01	5120.24	5125.15
5024.00	5032.22	5039.03	5049.02	5066.04	5083.01	5100.02	5120.25	5125.16
5025.00	5033.04	5040.01	5049.03	5066.05	5083.03	5101.00	5120.26	5126.02
5026.01	5033.05	5040.02	5050.06	5066.06	5083.05	5102.00	5120.27	5126.03
5026.03	5033.06	5041.01	5050.07	5067.01	5083.06	5103.00	5120.29	5126.04
5026.04	5033.12	5041.02	5050.10	5067.02	5084.01	5104.00	5120.30	5130.00
5027.01	5033.13	5042.01	5050.11	5067.03	5084.03	5105.00	5120.31	5135.00
5027.03	5033.15	5042.02	5050.12	5068.01	5084.04	5106.00	5120.32	
5027.04	5033.21	5043.07	5050.13	5068.02	5085.03	5107.00	5120.34	
5028.00	5033.22	5043.08	5050.14	5068.03	5085.05	5108.01	5120.35	
5029.01	5033.23	5043.11	5050.15	5068.04	5085.07	5108.02	5120.36	
5029.02	5033.24	5043.14	5051.00	5069.00	5085.08	5108.03	5120.37	
5029.03	5033.25	5043.15	5052.02	5070.02	5085.09	5109.00	5120.38	

<b>LOW Income</b>
<b>MODERATE Income</b>
<b>MIDDLE Income</b>
<b>UPPER Income</b>
<b>Unknown Income</b>

**BRANCHES OPENED, CLOSED, or ACQUIRED**

**2017:**

No Activity

**2018:**

United Security Bank Financial Services  
5260 N. Palm Ave, Suite 215, Fresno, CA 93704  
Located in MSA 23420-County Code 019-Census Tract 0045.06

**Closed 07/20/2018**

**2019:**

No Activity

**2020:**

Mendota Branch and One ITM  
643 Quince St, Suite B, Mendota, CA 93641  
Located in MSA 23420-County Code 019-Census Tract 0083.02

**Opened 10/01/2020**

**2021:**

No Activity

**2022:**

No Activity

**2023:**

No Activity

**2024:**

Fowler Branch and One ITM  
119 6<sup>th</sup> Street, Fowler, CA 93625  
Located in MSA 23420-County Code 019-Census Tract 0016.00

**Opened 05/14/2024**

# **PRODUCTS AND RETAIL BANKING SERVICES**

## **Accounts**

### **I. Personal Checking Accounts**

- NOW Account
- Money Market Checking
- Senior Classic Checking Account
- Basic Checking Account
- Free Checking Account
- Personal Checking Account

### **II. Savings Accounts**

- Personal Savings Account
- Savings for Minors Account

### **III. CDs & IRAs**

- Certificate of Deposit
- Rate Increase CD
- Variable Rate CD
- Certificate of Deposit Registry Service
- Individual Retirement Account

### **IV. Safe Deposit Boxes**

### **V. ATM/VISA Check Card**

- UChoose Rewards
- Verified by Visa
- ATM/Debit Card Safety

### **VI. Business Checking Accounts**

- Business Checking Account
- Business Analysis Account
- Basic Business Checking Account
- Business NOW Account
- Money Market Checking

### **VII. Business Savings & CDs**

- Business Savings Account
- Certificate of Deposit
- Rate Increase CD
- Variable Rate CD
- Certificate of Deposit Registry Service

## **VIII. Cash Management**

- ACH Origination
- Bill Pay
- Loan Payments
- Positive Pay
- Remote Deposit Capture
- Stop Payments
- Transfer Funds
- Wire Transfers
- E-Statements

## **IX. Business Loans**

- Commercial & Industrial Loans
- Real Estate Loans
- Agricultural Loans

## **Retail Banking Services**

- 24 Hour TeleBanc Account Inquiry
- Automatic Teller Machine – Full Automation
- Interactive Teller Machines
- Bank By Mail
- Cashier's Checks
- Direct Deposit
- eStatements
- External Transfer
- Gift Cards – Visa
- Online Banking
- Merchant Services
- Mobile Banking
- Mobile Deposit
- Night Deposit
- Remote Deposit Capture
- Positive Pay
- Travel Cards
- United States Savings Bonds – Redeem Only
- Wire Transfers
- Zelle®

*\*Visit [www.unitedsecuritybank.com](http://www.unitedsecuritybank.com) for complete product and service offerings.*

# Personal Accounts

Checking Accounts	Personal Checking Account	Free Checking Account	Basic Banking Checking Account	Senior Classic Checking Account	NOW Account
Opening Deposit	\$100	\$100	\$100	\$100	\$200
Service Fees	<b>\$8 per Month</b> *Waived with \$500 min daily or \$1000 avg daily balance	<b>None</b> *Requires e-statement in place of paper statement.	<b>\$3 per Month</b> *\$1 per check in excess of 6 per statement cycle	<b>None</b> *Must be 62 years of age and older.	<b>\$10 per Month</b> *Waived with \$1000 min daily or \$2500 avg daily balance
Features	- Images returned with statement  - Unlimited check writing	- Unlimited check writing	- Limited to 6 checks per statement cycle  - Check images mailed with monthly statement	- Unlimited check writing privileges - Free Personalized "classic checks" <sup>1</sup> - Free Cashier's Checks - Free small safe deposit box with total combined balances over \$10,000	- Check images included in monthly statements  - Unlimited check writing
Included with all Personal Accounts	<ul style="list-style-type: none"> <li>• ATM/VISA Check Card</li> <li>• Online and Mobile Banking</li> <li>• Overdraft Privilege</li> </ul>				
Overdraft Privilege <sup>2</sup>	Up to \$700	Up to \$400	Up to \$700	Up to \$700	Up to \$700
Interest	N/A	N/A	N/A	Earns market rate on collected balances	Earns market rate on collected balances

**1. Free checks** are limited to the "Classic Style" only

**2. Overdraft Privilege** - United Security Bank offers overdraft privilege as a courtesy to cover transactions that may cause your Checking Account to become overdrawn, and is provided as an option for certain account types subject to certain terms and conditions. It is available to cover items overdrafting your account by check, in-person withdrawal, ACH transaction, preauthorized automatic transfer and telephone transaction. It is not available for ATM and one time POS items unless you specifically consent to have them covered. There is a \$30.00 fee per overdraft item with a maximum daily fee of \$240.00. Negative balances resulting from overdraft activity must be repaid within 30 calendar days. The bank reserves the right to pay or return items and suspend or revoke this privilege at any time. Less costly options for handling overdrafts are available. Please see a branch representative for additional details.

<b>Saving/Money Market Accounts</b>	<b>Personal Savings Account</b>	<b>Savings for Minors Account</b>	<b>Money Market Checking</b>
<b>Opening Deposit</b>	\$100	\$100	\$200
<b>Service Fees and Features</b>	<b>\$7.50 Quarterly</b> *Waived with \$300 min daily balance during the statement cycle	<b>No Quarterly Service Fee for Minors</b>	<b>\$10 per Month</b> *Waived with \$2500 avg daily balance - Unlimited check writing - Check images included in monthly statements
<b>Interest</b>	Interest compounded daily on collected balances and paid quarterly	Earns market rate of interest on collected balances and paid quarterly	Tiered interest rate <sup>1</sup>

1. Variable Interest Rate - rate may change after account is opened



# Business Accounts

Checking Accounts	Business Checking Account	Basic Business Checking Account	Business Analysis Account	Business NOW Account <sup>1</sup>
Opening Deposit	\$200	\$200	\$200	\$200
Service Fees	<b>\$15 per Month</b> *Waived with \$2500 min daily or \$5000 avg daily balance - \$1.50 each deposit in excess of 20 monthly - \$0.20 each paid item in excess of 100 monthly	<b>\$8 per month</b> *Waived with \$1500 min daily or \$3000 avg daily balance - \$1.50 each deposit in excess of 10 monthly - \$0.20 each paid item in excess of 50 monthly	<b>\$15 per Month</b> - \$7.50 per month for maintenance for additional accounts - Monthly activity fees-refer to Business Analysis Schedule of Fees - Monthly service charge and monthly activity fees may be offset by an Earnings Credit Allowance based on balances - Earnings Credit Allowance is a daily calculation of interest paid on deposits to offset service charges	<b>\$12 per Month</b> *Waived with \$2500 min daily or \$5000 avg daily balance
Features	- Account allows for 20 deposits and 100 paid items to post against the account during each statement cycle - Check images included in monthly statement - Online and Mobile Banking	- Account allows for 10 deposits and 50 paid items to post against the account during each statement cycle - Check images included in monthly statement - Online and Mobile Banking	- Check images included in monthly statement - Online and Mobile Banking	- Unlimited check writing - Earns market rate of interest on all collected balances - Check images included with monthly statement - Online and Mobile Banking

1. Account Ownership is restricted to Sole Proprietors and certain non-profit organizations (i.e., educational, religious, or charitable associations).

<b>Saving/Money Market Accounts</b>	<b>Business Savings Account</b>	<b>Money Market Checking</b>
<b>Opening Deposit</b>	\$100	\$200
<b>Service Fees and Features</b>	<b>\$7.50 Quarterly</b> *Waived with \$300 min daily balance during the statement cycle	<b>\$10 per Month</b> *Waived with \$2500 avg daily balance  - Check images included in monthly statement  - Higher activity levels may require account to be subject to Business Analysis fees
<b>Interest</b>	Interest compounded daily on collected balances and paid quarterly	Tiered interest rate <sup>1</sup>

1. Variable Interest Rate - rate may change after account is opened

# TRANSACTION FEES & CHARGES

*\*Effective 04/01/2025. Some fees may be subject to change without prior notice.*

TRANSACTION TYPE	FEE
Account research	\$30 per hour / 1 hour minimum
Accounts closed within 90 days of opening	\$20 per closing
ATM at other non-proprietary locations	\$1.00 or higher per withdrawal
ATM/VISA Debit Card replacement	\$5.00
Attorney-Client Trust Accounts	\$10 per interest remittance
Bill Pay	No Charge
Cashiers/Official Checks	\$8 for customers / \$10 for non-customers
Check Cashing (non-customer)	\$5.00
Check Imaging/Statements on CD ROM	\$35/month
Checks	Depends on style/quantity
Counter Checks	\$1 per Check
Coin Deposited (loose) for customers/non-customers	1% of total / 2% of total - Both \$5 minimum
Coin paid (roll/bag)	\$0.10 per roll / \$2.50 per bag
Gift Cards	\$3 per Card - Max Funding per Card \$500
Incoming/Outgoing Collection	\$25 per item / \$25 per item
Incoming/Outgoing Wire (Domestic)	\$20 per item / \$30 per item
Incoming/Outgoing Wire (International)	\$20 per item / \$40 per item
Legal Orders	\$100 per order
Night Depository	\$75 annual fee per bag
Non-sufficient funds items (returned checks)	\$30 per item / \$240 per day maximum
Overdrafts	\$30 per item / \$240 per day maximum
Photo Copying	\$3 per item
Positive pay	\$18 per customer / account
Returned checks-Deposited checks returned	\$10 per item
Returned checks-Redeposited	\$2 per item
Safe Deposit Boxes	\$20 - \$125 depending on size (varies, based on location)
Savings Overdraft Transfer	\$5 per transfer
Special/Interim statements (Checking)	\$5 per statement
Special Handling Deposited Checks Returned	\$20 per month
Statement Reconciliation	\$30 per hour / 1 hour minimum
Stop Payments/Stop Payments Renewals	\$25 per item in person / \$10 per item on-line
Stop Payments/Stop Payments Renewals	\$10 per item e-Business Solutions on-line banking
Transfers (via telephone)	\$2 each
Travel Card	\$7 per card / \$1.50 Companion Card / Re-load fee \$3.50

# **PRINCIPLE TYPES of CREDIT OFFERED**

## **I. Commercial & Industrial Loans\***

- Working Capital
- Business Expansion
- Professional Loans
- Small Business Administration (SBA)
- Revolving Lines of Credit
  - Seasonal Working Capital
  - Accounts Receivable/Inventory
- Non-Revolving loans
  - Property Improvements, Special Projects
- Term loans
  - Equipment Financing (New and Used)
  - Permanent Working Capital
  - Real Estate Mini-term Financing
  - Bridge Financing

## **II. Real Estate Loans\***

- Commercial Real Estate
- Land and Land Development
  - Entitled Land scheduled for future development, and property that requires site development.
- Single Family Subdivision Construction
  - Vertical construction (with an emphasis on pre-sold units), models and lines tailored to your needs.
- Multifamily Construction
  - All aspects of apartment and not for sale, income producing residential properties.
- Retail and Commercial Construction
  - Office, Retail, Industrial and other income producing properties. We offer construction facilities, along with CRE Mini-term loans.

## **III. Agricultural Loans\***

- Crop Production Loans/Lines
  - Finance annual crop expenses for permanent, row, or field crops
- Development loans

- Finance costs to develop permanent crops
- Term Loans
  - Equipment Financing (New and Used)
- Real Estate Mini Perm Financing

#### **IV. Consumer Loans\***

- Vehicle and Recreational Vehicle Loans
  - Programs for new and used
- Savings and CD Secured Loans
  - Borrow against a United Security Bank savings or CD account at low rates
- Unsecured Personal Loans
  - Starting at \$15,000.00

*\*Loans Subject to Credit Approval. Visit [www.unitedsecuritybank.com](http://www.unitedsecuritybank.com) for more details.*

## ITM - Interactive Teller Machine



United Security Bank is excited to offer our customers the latest in banking technology with the introduction of our new ITMs (Interactive Teller Machine).

### What is an ITM?

An ITM, or Interactive Teller Machine is the next generation of banking technology. ITMs look like ATMs but include video screens so customers can see and speak one-on-one with a USB representative for help with their accounts or to make secure transactions.

### What is the difference between an ITM and an ATM?

Although ITMs and ATMs have similar interfaces, ITMs offer enhanced services as well as direct communication with a USB representative.

We are committed to providing our customers convenient services along with the latest technology. Our video teller is a great way for customers to make quick transactions with a USB representative without waiting in line at a branch.

### What transactions can customers make at the ITM?

Customers can make many of the same quick transactions at the ITM as they would at a full-service branch, including:

- Deposits
- Cash Withdrawals
- Check Cashing

### Can an ITM also be used as an ATM?

The ITM also may be used as an ATM.

### How does a customer use the ITM?

To begin service, simply insert your ATM or debit card into the machine, then follow the prompts on the screen. Once you select ITM service and follow the screen prompts, you will be able to communicate with an ITM representative via video screen. Just like you would at a branch, you will be asked to provide a valid government-issued photo identification before you begin your transaction.

If you have any questions, your ITM representative will be happy to guide you through your transaction.

## ATTACHMENTS

A.....Last Community Reinvestment Act Performance Evaluation

B..... Home Mortgage Disclosure Act Disclosures

C..... Main Office Community Reinvestment Act Notice

D.....Branch Offices Community Reinvestment Act Notice

E..... Loan to Deposit Ratios

F ..... Public Comments

# **PUBLIC DISCLOSURE**

**October 26, 2020**

## **COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION**

**United Security Bank**

**RSSD # 1162017**

**2126 Inyo Street  
Fresno, California, 93721**

**Federal Reserve Bank of San Francisco**

**101 Market Street**

**San Francisco, California 94105**

*NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with the safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.*



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## INSTITUTION RATING

### *Institution's Community Reinvestment Act (CRA) Rating*

United Security Bank is rated SATISFACTORY

*The following table shows the performance ratings for the lending and community development tests.*

PERFORMANCE LEVELS	PERFORMANCE TESTS	
	LENDING TEST	COMMUNITY DEVELOPMENT TEST
OUTSTANDING		
SATISFACTORY	<b>X</b>	<b>X</b>
NEEDS TO IMPROVE		
SUBSTANTIAL NONCOMPLIANCE		

The major factors supporting the institution's rating include:

- A reasonable loan-to-deposit ratio;
- A substantial majority of loans extended within the bank's assessment areas;
- A poor geographic distribution of small business loans;
- An excellent distribution of small business loans to businesses of different sizes, including businesses with gross revenues of \$1 million or less; and
- An adequate responsiveness to community development needs that created or maintained a substantial number of jobs within the bank's assessment areas.

# INSTITUTION

## Description of Institution

United Security Bank (USB), a wholly-owned subsidiary of United Security Bancshares, is headquartered in Fresno, California, and reported total assets of \$956 million as of December 31, 2019. USB has a network of 13 offices, which includes their headquarters and 12 full-service branches. The bank also operates nine stand-alone automated teller machines (ATMs). There are 11 branches in California's San Joaquin Valley (Fresno, Kern, and Madera counties) and one branch in the San Francisco Bay Area's Santa Clara County. Since the previous examination, the bank opened one branch in Mendota, located in Fresno County, on September 17, 2020.

USB is a full-service community bank that provides loan and deposit products for individuals and small-to medium-sized businesses. Commercial loan products include commercial real estate, construction, agricultural, working capital, accounts receivable, inventory, equipment financing, and Small Business Administration (SBA) loans. Consumer loans are offered on a more limited basis and include auto loans, certificate of deposit (CD)/savings secured loans, and personal loans. The bank offers standard business and consumer deposit products, such as checking, savings, and money market deposit accounts. USB also offers services, including remote deposit capture and online banking.

Exhibit 1 below depicts the bank's loan portfolio, as stated in its December 31, 2019, Consolidated Reports of Condition and Income, and illustrates the bank's commercial lending focus.

EXHIBIT 1 LOANS AND LEASES AS OF DECEMBER 31, 2019		
Loan Type	\$ ('000s)	%
Commercial/Industrial & Non-Farm Non-Residential Real Estate	276,909	46.4
Construction & Land Development	110,768	18.5
Consumer Loans & Credit Cards	69,674	11.7
Farm Land & Agriculture	51,965	8.7
Secured by 1-4 Family Residential Real Estate	50,248	8.4
Multi-Family Residential Real Estate	37,581	6.3
All Other	230	0.0
Total (Gross)	597,375	100.0

USB did not face any legal or financial impediments during the review period that would have prevented it from helping to meet the credit needs of its assessment area consistent with its business strategy, financial capacity, size, and local economic conditions. The bank received a satisfactory rating at its previous CRA examination, which was conducted as of March 20, 2017, by the Federal Reserve Bank of San Francisco using the *Interagency Intermediate Small Institution Examination Procedures*.

USB's assessment areas include the following geographies:

- The Fresno assessment area consists of Fresno County in its entirety, which constitutes the Fresno, California Metropolitan Statistical Area (MSA);
- The Madera assessment area consists of Madera County in its entirety, which constitutes the Madera, California MSA;
- The Kern assessment area is composed of Kern County in its entirety, which constitutes the Bakersfield, California MSA; and
- The Santa Clara assessment area is comprised of Santa Clara County in its entirety, which is part of the San Jose-Sunnyvale-Santa Clara, California MSA.

The bank's primary market remains the Fresno assessment area, which is home to USB's headquarters and eight of its 12 branches. The Kern assessment area contains two branches, and the Madera and Santa Clara assessment areas contain one branch each.

## Scope of Examination

USB's CRA performance was evaluated using the *Interagency Intermediate Small Institution Examination Procedures*. Performance for intermediate small banks is evaluated under two tests that consider the bank's lending and community development activities. The Fresno and Madera assessment areas were reviewed using the full-scope examination procedures. Performance in the Fresno assessment area carried the greatest weight in this evaluation since the bank's loans and deposits are predominantly concentrated in this area. The Kern and Santa Clara assessment areas received limited-scope reviews based in part on the bank's smaller presence and lower volumes of lending and deposit activity in those markets. Performance in the limited-scope areas was evaluated as being either above, consistent with, or below the performance in the full-scope assessment areas. The Limited-Scope Assessment Area Market Profiles in Appendix B include the facts and data upon which this evaluation is based.

The original examination date for this CRA performance evaluation was April 6, 2020; however, due to the COVID-19 pandemic, the examination was postponed to October 26, 2020. This examination utilized data collected prior to the original examination date of April 6, 2020. Accordingly, the review period for the lending test is January 1, 2018, through December 31, 2018; and the review period for the community development test is March 21, 2017, through April 6, 2020.

## LENDING TEST

The lending test evaluation was based on the following performance criteria:

- Loan volume compared to deposits (Loan-to-Deposit Ratio);
- Lending inside versus outside of the assessment area (Lending in the Assessment Area);
- Dispersion of lending throughout the assessment area (Lending Distribution by Geography); and
- Lending to businesses of different revenue sizes (Lending Distribution by Business Revenue).

The evaluation was based on small business loans originated or renewed from January 1, 2018, through December 31, 2018. All loans were considered in the evaluation of Lending in the Assessment Area, which is based on a sample of 57 loans out of a total of 80 small business loans made during the

12 month review period. From that sample set, 54 small business loans were extended within the bank's assessment areas. Of these, 51 small business loans were used in the evaluation of Lending Distribution by Geography, and 54 were used in the evaluation of Lending Distribution by Business Revenue.<sup>1</sup> The limited small business lending in the Madera, Kern, and Santa Clara assessment areas during the review period prevented a more meaningful analysis; consequently, the bank's lending in these areas was considered but did not contribute to the overall lending test rating.

USB's responsiveness to consumer complaints was not evaluated since the bank did not receive any CRA-related complaints during the review period.

## **COMMUNITY DEVELOPMENT TEST**

The community development test included an evaluation of the responsiveness of USB's community development activities in relation to local needs and opportunities, as well as the bank's capacity to participate in such activities. The evaluation was based on qualified community development loans, investments, and services from March 21, 2017, through April 6, 2020.

In addition, three community representatives were contacted in connection with this examination to provide information regarding credit needs and market conditions within the assessment areas. Contacts represented organizations focused on economic and community development.

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<sup>1</sup> Three loans in the small business loan sample were located in census tracts with unknown income levels.

## CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS

### *Lending Test*

USB's overall performance under the lending test is satisfactory. Lending levels relative to deposits are reasonable, and a substantial majority of loans are extended within the bank's assessment areas. Lending among businesses of different revenue sizes is excellent. However, the dispersion of small business loans reflects poor penetration in low- and moderate-income geographies.

### LOAN-TO-DEPOSIT RATIO

The loan-to-deposit ratio is reasonable. Since the previous CRA examination conducted on March 20, 2017, the bank's average loan-to-deposit ratio was 74.5 percent as of March 31, 2020. This ratio compares appropriately with the state average of 86.6 percent and national average of 82.5 percent.

### LENDING IN ASSESSMENT AREA

A substantial majority of the bank's small business loans were originated within the bank's assessment areas, as reflected in Exhibit 2 below. The high percentage of lending within the assessment areas indicates that the bank is effectively engaging in lending within its defined markets.

EXHIBIT 2 LENDING INSIDE AND OUTSIDE THE ASSESSMENT AREAS JANUARY 1, 2018 TO DECEMBER 31, 2018 <sup>2</sup>								
Loan Type	Inside				Outside			
	#	%	\$ ('000s)	%	#	%	\$ ('000s)	%
Small Business	54	94.7	18,539	92.6	3	5.3	1,489	7.4
Total Business Related	54	94.7	18,539	92.6	3	5.3	1,489	7.4
Total Loans	54	94.7	18,539	92.6	3	5.3	1,489	7.4

### GEOGRAPHIC AND BORROWER DISTRIBUTION

Overall, USB's small business lending demonstrated poor geographic distribution but excellent borrower distribution within its assessment areas. The geographic distribution of loans reflects poor dispersion in low- and moderate-income census tracts in the Fresno assessment area relative to the aggregate market. However, the distribution of loans among businesses of different sizes reflects excellent penetration of the market compared to the distribution of small businesses in the assessment areas and the performance of other lenders. The bank affirmatively responded to the identified need for smaller dollar loans by extending a moderate volume of small business loans in amounts of \$250,000 or less, particularly in the Fresno assessment area.

<sup>2</sup> Small business figures are based on a sample of loans originated from January 1, 2018, through December 31, 2018.

## RESPONSE TO COMPLAINTS

USB did not receive any CRA-related complaints during the review period. Accordingly, the bank's performance in responding to complaints was not considered in evaluating its overall CRA performance.

## Community Development Test

USB's performance under the community development test is satisfactory. The bank demonstrates adequate responsiveness to local community needs through qualified community development loans, investments, and services. USB's community development loans primarily helped to address the needs for affordable housing, economic development, and the revitalization and stabilization of low- and moderate-income geographies. In total, these community development loans provided 788 affordable housing units and helped create or retain 3,758 jobs in low- and moderate-income areas, in designated areas of high unemployment and high poverty, or for low- and moderate-income individuals.

The bank's community development investments supported affordable housing investment funds, as well as Small Business Investment Company (SBIC) programs that helped address community development needs in the bank's assessment areas. USB's donations and services primarily targeted organizations involved in community services that assist low- and moderate-income individuals.

An overview of the bank's community development activities is listed in Exhibit 3. The details of these activities are discussed under each applicable assessment area.

EXHIBIT 3 COMMUNITY DEVELOPMENT ACTIVITIES								
Assessment Areas	Loans		Investments				Services	
			Prior Period		Current Period			
	#	\$ ('000s)	#	\$ ('000s)	#	\$ ('000s)	#	Hours
Fresno	106	150,165	0	0	40	119	142	780
Madera	6	17,333	0	0	0	0	0	0
Kern	5	6,925	0	0	0	0	21	55
Santa Clara	0	0	0	0	0	0	0	0
Broader Statewide or Regional Area	0	0	3	4,982	4	3,791	0	0
Total	117	174,423	3	4,982	44	3,909	163	835

The bank also engaged in qualified community development activities that benefited a broader statewide or regional area that include the bank's assessment areas. The following examples illustrate these activities:

- A prior period investment, with a book value of \$3.8 million, in a fund that helped finance 155 affordable housing units for low- and moderate-income borrowers within the bank's assessment areas;

- Current period investments of \$1.6 million, along with a prior period investments of \$1.2 million in an SBIC that provides capital to small- and medium-sized businesses; and
- A total of \$2.2 million in current period investments, which supported six affordable housing units within the bank's Fresno, Madera, and Santa Clara assessment areas.

### ***Fair Lending or Other Illegal Practices Review***

Concurrent with this CRA evaluation, a review of USB's compliance with consumer protection laws and regulations was conducted. That review found no evidence of violations of the substantive provisions of anti-discrimination, fair lending, or other illegal credit practice rules, laws, or regulations.



## **FULL-SCOPE ASSESSMENT AREA CONCLUSIONS**

*For each assessment area where a full-scope review was performed using the examination procedures.*

### ***Fresno Assessment Area***

#### **DESCRIPTION OF OPERATIONS IN FRESNO**

The Fresno assessment area consists of Fresno County and comprises the entirety of the Fresno, California MSA. Fresno County is located near the center of the San Joaquin Valley region of Central California. The area is bordered by Merced and Madera counties to the north, Inyo County to the east, Tulare and Kings counties to the south, and Monterey and San Benito counties to the west. As of 2019, the population of the assessment area was 999,101.<sup>3</sup>

The assessment area had 23 Federal Deposit Insurance Corporation (FDIC)-insured institutions operating 126 offices with total deposits of \$14.3 billion as of June 30, 2019.<sup>4</sup> At the time, USB operated seven branches in the area,<sup>5</sup> and held \$687.6 million in deposits, representing 4.8 percent of the deposit market share.<sup>6</sup>

The following exhibit presents key demographic and business information used to help develop a performance context for the assessment area.

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<sup>3</sup> U.S. Census Bureau, QuickFacts, Population Estimates, July 1, 2019; available from: [www.census.gov/quickfacts/](http://www.census.gov/quickfacts/).

<sup>4</sup> Federal Deposit Insurance Corporation, Deposit Market Share Report, June 30, 2019; available from: <https://www7.fdic.gov/sod/sodMarketBank.asp?barItem=2>.

<sup>5</sup> This branch count excludes USB's Mendota Branch, which was opened in September 2020.

<sup>6</sup> Ibid.

<b>EXHIBIT 4</b> <b>ASSESSMENT AREA DEMOGRAPHICS</b> <b>FRESNO ASSESSMENT AREA</b> <b>2019 FFIEC CENSUS AND 2019 DUN AND BRADSTREET DATA</b>								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low-income	18	9.0	16,106	7.5	8,108	50.3	54,606	25.3
Moderate-income	68	34.2	68,144	31.5	23,318	34.2	34,373	15.9
Middle-income	43	21.6	49,669	23.0	9,884	19.9	35,188	16.3
Upper-income	68	34.2	82,169	38.0	6,046	7.4	91,939	42.5
Unknown-income	2	1.0	18	0.0	6	33.3	0	0.0
Total AA	199	100.0	216,106	100.0	47,362	21.9	216,106	100.0
Income Categories	Housing Units by Tract	Housing Types by Tract						
		Owner-Occupied			Rental		Vacant	
		#	%	%	#	%	#	%
Low-income	24,524	4,983	3.2	20.3	17,095	69.7	2,446	10.0
Moderate-income	102,291	36,357	23.2	35.5	58,139	56.8	7,795	7.6
Middle-income	73,198	35,120	22.4	48.0	33,182	45.3	4,896	6.7
Upper-income	121,379	80,010	51.1	65.9	30,931	25.5	10,438	8.6
Unknown-income	563	4	0.0	0.7	484	86.0	75	13.3
Total AA	321,955	156,474	100.0	48.6	139,831	43.4	25,650	8.0
Income Categories	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or Equal to \$1 Million		Greater than \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-income	2,108	6.4	1,899	6.3	197	7.9	12	8.8
Moderate-income	8,928	27.3	8,022	26.7	870	35.0	36	26.5
Middle-income	7,107	21.7	6,534	21.7	550	22.1	23	16.9
Upper-income	14,173	43.3	13,286	44.2	828	33.3	59	43.4
Unknown-income	383	1.2	334	1.1	43	1.7	6	4.4
Total AA	32,699	100.0	30,075	100.0	2,488	100.0	136	100.0
% of Total Businesses				92.0		7.6		0.4
2019 Median Family Income <sup>7</sup>			\$49,999		December 2019 Median Housing Value <sup>8</sup>			\$285,000
2019 Adjusted Median Family Income <sup>9</sup>			\$57,300		2019 Unemployment Rate <sup>10</sup>			7.2%

<sup>7</sup> FFIEC Median Family Income, available from: <https://www.ffiec.gov/Medianincome.htm>.

<sup>8</sup> California Association of Realtors, Historical Housing Data, Median Prices of Existing Detached Homes; available from: <https://www.car.org/marketdata/data/housingdata/>.

<sup>9</sup> FFIEC Adjusted Median Family Income; available from: <https://www.ffiec.gov/Medianincome.htm>.

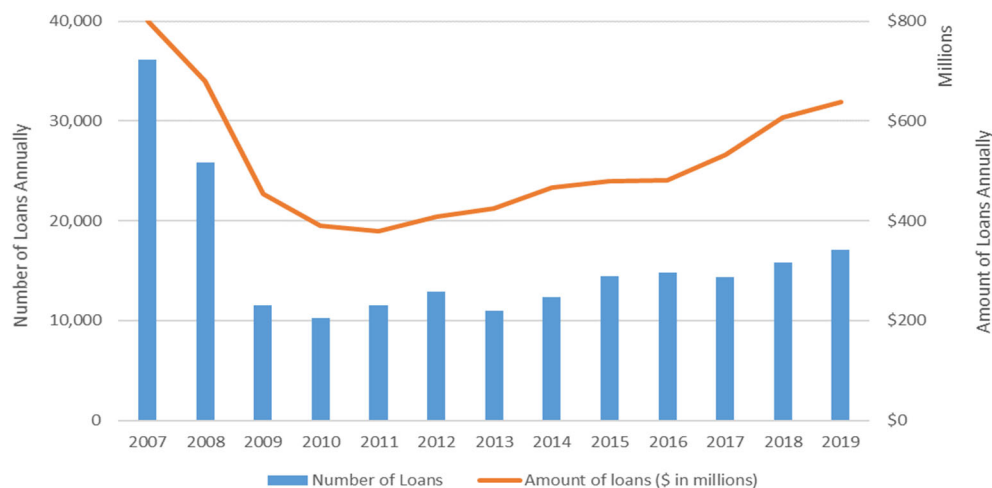
<sup>10</sup> Annual Unemployment Rate, U.S. Bureau of Labor Statistics, Local Area Unemployment Statistics by County; available from: <https://www.bls.gov/lau/>.

## Economic Conditions

During the review period, the Fresno assessment area experienced overall economic growth and continued to recover from the Great Recession. The economic drivers in the area were agriculture, logistics, and healthcare.<sup>11</sup> Fresno County is a top producing agricultural county in the nation. The area's total gross agriculture production value in 2018 was \$7.9 billion, a 12 percent increase from the previous year.<sup>12</sup> The area's central location, which attracts distribution, transportation, and warehousing firms, remained a key strength.<sup>13</sup> Two major retailers, including Amazon, announced recent large-scale distribution center developments, adding to the existing distribution centers in the area.<sup>14</sup> In addition to agriculture and logistics, the healthcare sector was a key economic driver during the review period. The three top employers in the area were healthcare centers.<sup>15</sup> Furthermore, new jobs were added to the healthcare sector at approximately twice the rate as the overall economy.<sup>16</sup> As of 2019, population growth in the area surpassed the state average for the fifth consecutive year.<sup>17</sup>

As depicted in Exhibit 5, small business lending showed improvement during the review period. Although loans to small businesses from banks subject to the CRA increased during the review period, lending remained below pre-Great Recession levels. Lending to small businesses played a critical role in the economy given that small businesses accounted for 92 percent of all businesses in the assessment area, as noted in Exhibit 4.

EXHIBIT 5  
LOANS TO SMALL BUSINESSES IN ASSESSMENT AREA<sup>18</sup>  
2007-2019



<sup>11</sup> Moody's Precis Report, Fresno, CA, November 2018.

<sup>12</sup> Fresno County, 2018 Fresno County Crop Report; available from: <https://www.co.fresno.ca.us/Home/ShowDocument?id=37986>.

<sup>13</sup> Moody's Precis Report, Fresno, CA, November 2019.

<sup>14</sup> Moody's Precis Report, Fresno, CA, November 2018.

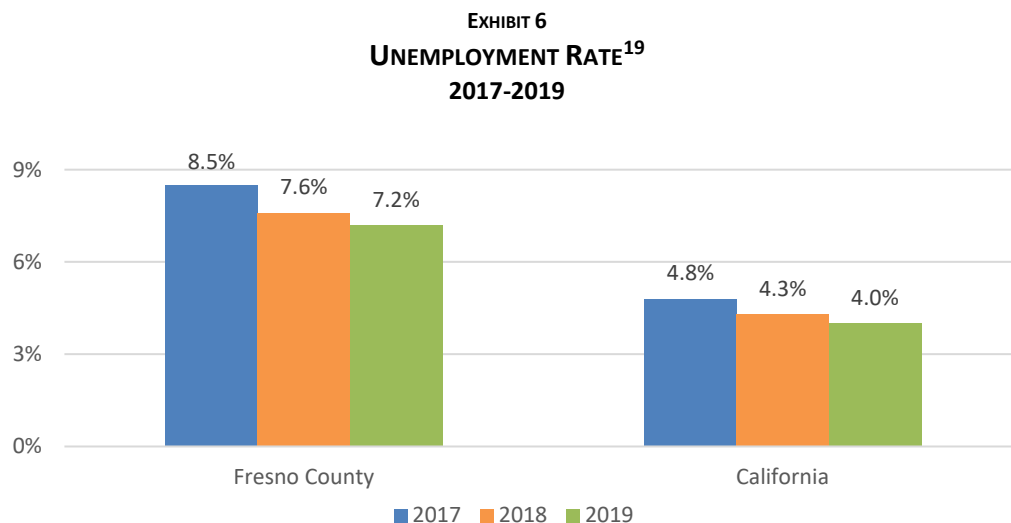
<sup>15</sup> Moody's Precis Report, Fresno, CA, November 2019.

<sup>16</sup> Ibid.

<sup>17</sup> Ibid.

<sup>18</sup> Aggregate CRA Small Business data reports available from: <https://www.ffiec.gov/craadweb/aggregate.aspx>.

As shown in Exhibit 6, the unemployment rate declined in the assessment area during the review period. However, the unemployment rate in the area remained higher than the statewide rate.



As depicted in Exhibit 7 on the following page, median home price in the area increased slightly during the review period and peaked in September 2019 to \$296,000. Home prices in the area remained lower than statewide median home prices throughout the review period. According to the California Association of Realtors' Traditional Housing Affordability Index, 49 percent of families in Fresno County could afford to purchase the median priced home in the area compared to 31 percent of families in California.<sup>20</sup> Despite the relatively more affordable home prices in the area compared to the state, more than one third of homeowners in Fresno County are cost burdened, or spent more than 30 percent of their income on housing costs.<sup>21</sup> Rent prices were also a significant financial burden for residents in the area. More renter-occupied households were cost burdened in the area, representing 58 percent, compared to the statewide average of 55 percent.<sup>22</sup>

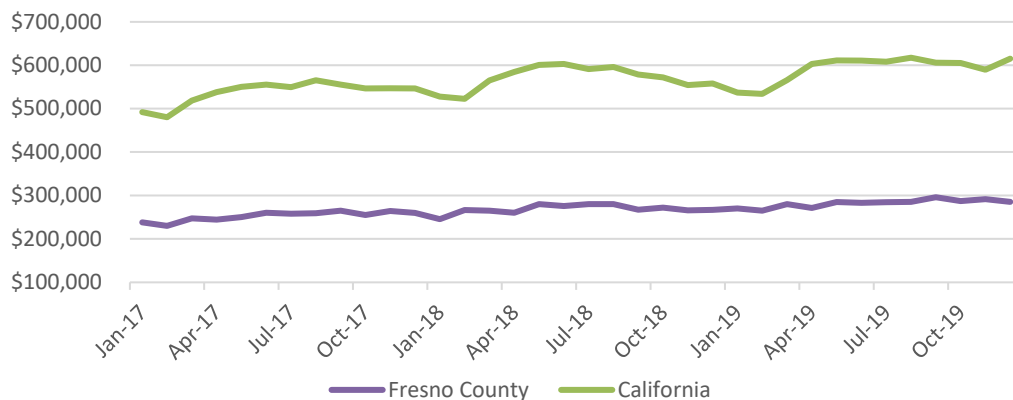
<sup>19</sup> U.S. Bureau of Labor Statistics, Local Area Unemployment Statistics by County; available from: <https://www.bls.gov/lau/>.

<sup>20</sup> California Association of Realtors, Housing Affordability Index-Traditional, 2019 Q4; available from: <http://www.car.org/marketdata/data/haitraditional/>.

<sup>21</sup> Prosperity Now Scorecard, Fresno County, CA; available from: <https://scorecard.prosperitynow.org>.

<sup>22</sup> Ibid.

EXHIBIT 7  
**MEDIAN HOME PRICES<sup>23</sup>**  
JANUARY 2017- DECEMBER 2019

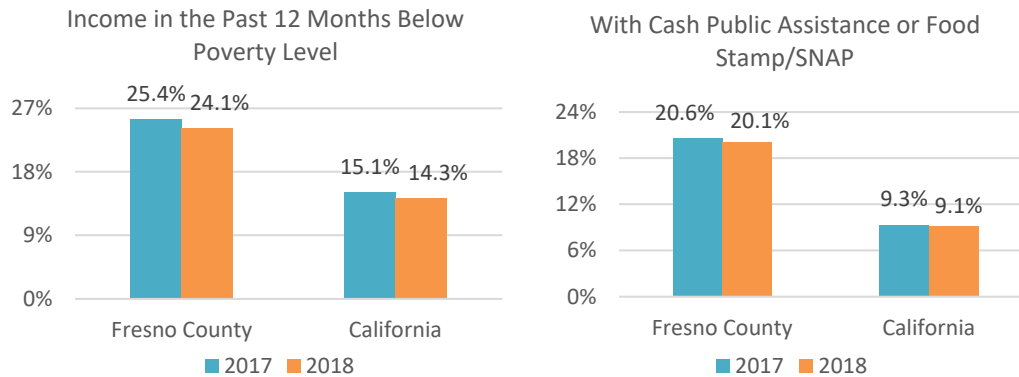


As shown in Exhibit 8 on the following page, the poverty rate decreased in both the assessment area and the state overall during the review period. However, the poverty rate in the area remained significantly higher than the rate in the state overall, with approximately one quarter of the population in Fresno County living below the poverty level. The percentage of people receiving cash assistance or food stamp/Supplemental Nutrition Assistance Program (SNAP) benefits decreased nominally during the review period. However, one in five people in the area received cash assistance or food stamp benefits, more than double the percentage of people in the state overall. The higher level of poverty in the area was also evidenced in the liquid asset poverty rate that represents the percentage of households without sufficient liquid assets to subsist at the federal poverty level for three months. The percentage of households in Fresno County that were liquid asset poor was 49 percent, compared to 34 percent of households in California.<sup>24</sup>

<sup>23</sup> California Association of Realtors, Historical Housing Data, Median Prices of Existing Detached Homes; available from: <https://www.car.org/marketdata/data/housingdata/>.

<sup>24</sup> Prosperity Now Scorecard, Fresno County, CA; available from: <https://scorecard.prosperitynow.org>.

EXHIBIT 8  
POVERTY AND FOOD STAMP USAGE RATES<sup>25</sup>  
2017-2018



### Credit and Community Development Needs

The economic data and feedback from community contacts indicate that small businesses in the assessment area are facing challenges in accessing credit. As shown in Exhibit 4, small business lending levels improved during the review period; however, they remained below pre-Great Recession levels. The Small Business Credit Survey found that of the 43 percent of small businesses that applied for financing in the prior 12 month period, only 47 percent received all the credit they needed.<sup>26</sup> Most firms applied for less than \$100,000, primarily to expand their business or cover operating expenses.<sup>27</sup> More than half of applicants who sought financing in this range did not obtain the amount of financing needed.<sup>28</sup> The majority of applicants applied for loans or lines of credit from large banks.<sup>29</sup> However, applicants who applied for loans or lines of credit from online lenders grew from 19 percent in 2016 to 32 percent in 2018.<sup>30</sup> Firms who had financing shortfalls typically had higher credit risk, did not earn a profit, were located in urban areas, or were start-up firms less than five years old.<sup>31</sup> The survey noted that the largest funding gap was most prevalent for businesses who sought between \$100,000 and \$250,000.<sup>32</sup>

In addition to the small business credit needs, one community contact noted the need to provide technical assistance to underserved small businesses in rural areas of Fresno County. For example, the community contact noted the use of the Small Business Technical Assistance Expansion Program (SB TAEP), which provides free or low-cost one-on-one counseling or training to underserved populations. The community contact noted that financial institutions could provide more investment in local organizations to help increase technical assistance service to underserved small business owners.

<sup>25</sup> Poverty and Food Stamp Usage Rates, U.S. Census Bureau, American Community Survey, 5-Year Estimates; available from: <https://www.census.gov/programs-surveys/acs/data.html>.

<sup>26</sup> Small Business Credit Survey, Report on Employer Firms 2019, available from: <https://www.fedsmallbusiness.org/medialibrary/fedsmallbusiness/files/2019/sbcs-employer-firms-report.pdf>.

<sup>27</sup> Ibid.

<sup>28</sup> Ibid.

<sup>29</sup> Ibid.

<sup>30</sup> Ibid.

<sup>31</sup> Ibid.

<sup>32</sup> Ibid.

A community contact also noted the general need to help improve the financial literacy of residents. Financial institutions have an opportunity to provide this direct service to their customers or support community organizations that offer financial education.

In addition, a community contact noted that Community Development Financial Institutions (CDFI) in the area continue to face challenges in receiving sufficient lending capital. According to a community contact, the CDFIs in the area that lack sufficient capital cannot meet the demands of the small business loan applications received. The community contact indicated that there is a need for more investment from financial institutions to support the CDFIs that in turn lend to small businesses.

The emergence of the COVID-19 pandemic and related response measures created an uncertain economic environment at the end of the review period. Pandemic-associated shelter-in-place orders limited in-person business operations that impacted many small businesses and high unemployment raised early concerns of increased levels of poverty. Credit and community development needs, along with financial institutions' abilities to address these needs, continued to evolve along with the pandemic and associated responses.

Overall, there is a need for more investment and engagement from financial institutions to address the gaps in small business lending, the financing needs of community organizations, and the prevalence of poverty. Some of the most impactful activities banks could participate in to serve the residents most in need in their communities include investments in community organizations, service or advocacy, and more small business lending.

## CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN FRESNO

### Lending Test

Overall lending test performance in the Fresno assessment area is satisfactory. A substantial majority of small business loans were made within the assessment area, and addressed the credit needs for small business lending.

### *Lending Distribution by Geography*

The geographic distribution of loans reflects poor dispersion throughout the assessment area. As shown in Exhibit 9, USB's lending in low- and moderate-income census tracts was below the aggregate performance of lenders operating within the assessment area and the concentration of businesses.

EXHIBIT 9 GEOGRAPHIC DISTRIBUTION OF SMALL BUSINESS LOANS 2018 DUN AND BRADSTREET DATA								
Census Tract	Low		Moderate		Middle		Upper	
	#	%	#	%	#	%	#	%
Fresno Assessment Area 2018								
Bank Lending	1	2.4	6	14.6	9	22.0	25	61.0
Aggregate Lending	832	4.9	4,083	23.8	4,054	23.7	8,156	47.6
Business Concentration	2,137	6.5	9,039	27.6	7,197	22.0	14,354	43.9

### ***Lending Distribution by Business Revenue***

USB's small business lending reflects excellent penetration among borrowers of different revenue sizes. As shown in Exhibit 10, the bank's percentage of lending to businesses with gross annual revenues of \$1 million or less was higher relative to the performance of aggregate lenders operating within the assessment area. In addition, a reasonable percentage of loans were made in amounts of \$250,000 or less. USB's performance was responsive to the identified needs for small business credit and smaller dollar loans.

<b>EXHIBIT 10</b> <b>BUSINESS REVENUE DISTRIBUTION OF SMALL BUSINESS LOANS</b> <b>2018 DUN AND BRADSTREET DATA</b>							
Year	Bank Lending #	Lending to Businesses with Revenue <=\$1 Million			Originations Regardless of Revenue Size by Loan Amount		
		Bank Lending (%)	Businesses <=\$1M in Revenue (%)	Aggregate Lending (%)	<=\$100K (%)	> \$100K & <=\$250K (%)	>250K & <=\$1M (%)
2018	44	52.3	91.7	40.6	29.5	15.9	54.5

### **Community Development Test**

The bank's community development performance demonstrates excellent responsiveness to the needs of the assessment area. Community development loans, investments, and services were directed to help address the needs of affordable housing, economic development, revitalization and stabilization of geographies, and community services to low- and moderate-income individuals.

The following examples highlight community development activities within the Fresno assessment area:

- A total of 42 loans totaling \$72.2 million that helped revitalize and stabilize designated geographic areas consisting of high unemployment and high poverty areas. These loans helped to create or retain 1,777 jobs;
- A total of 46 loans totaling \$37.9 million to support economic development by financing small businesses in the assessment area. These loans helped to create or retain 1,549 jobs;
- A total of 14 loans totaling \$34.2 million to provide 740 affordable housing units for low- and moderate-income individuals or families;
- A \$1.3 million line of credit to a nonprofit organization that provides medical and community services, primarily to low-income individuals in rural areas throughout the San Joaquin Valley;
- Donations totaling \$28,425 to a local university to provide scholarship opportunities for low- and moderate-income students pursuing healthcare professions within the assessment area;
- Donations totaling \$3,000 to an organization that promotes economic development for small businesses by providing financial literacy education, promoting economic self-sufficiency, and offering micro-loan programs. These donations address a stated need for technical assistance for underserved small business owners;
- One employee provided 612 hours of service as a board member and director of the finance committee for a nonprofit organization that provides community services, such as education and job training for youth in low- and moderate-income geographies; and



- A service of waiving ATM transaction fees at all bank branches and ATMs for individuals using public assistance electronic benefits transfer cards. This impactful and responsive service directly benefits the high concentration of low- and moderate-income individuals in the assessment area.

## ***Madera Assessment Area***

### **DESCRIPTION OF OPERATIONS IN MADERA**

The Madera assessment area consists of Madera County and comprises the entirety of the Madera, California MSA. Madera County is located in the San Joaquin Valley region of Central California. The area is bordered by Mariposa and Merced counties to the north, Mono County to the east, and Fresno County to the south and west. As of 2019, the population of the assessment area was 157,327.<sup>33</sup>

The assessment area had 10 FDIC-insured institutions operating 16 offices with total deposits of \$1.2 billion as of June 30, 2019.<sup>34</sup> USB operated one branch in the area and held \$84.2 million in deposits, representing 6.8 percent of the deposit market share.<sup>35</sup>

The following exhibit presents key demographic and business information used to help develop a performance context for the assessment area.

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<sup>33</sup> U.S. Census Bureau, QuickFacts, Population Estimates, July 1, 2019; available from: [www.census.gov/quickfacts/](http://www.census.gov/quickfacts/).

<sup>34</sup> Federal Deposit Insurance Corporation, Deposit Market Share Report, June 30, 2019; available from: <https://www7.fdic.gov/sod/sodMarketBank.asp?barItem=2>.

<sup>35</sup> Ibid.

<b>EXHIBIT 11</b> <b>ASSESSMENT AREA DEMOGRAPHICS</b> <b>MADERA ASSESSMENT AREA</b> <b>2019 FFIEC CENSUS AND 2019 DUN AND BRADSTREET DATA</b>								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low-income	0	0.0	0	0.0	0	0.0	7,519	22.6
Moderate-income	7	30.4	10,453	31.5	3,459	33.1	5,701	17.2
Middle-income	7	30.4	9,062	27.3	1,436	15.8	6,448	19.4
Upper-income	9	39.1	13,686	41.2	1,499	11.0	13,533	40.8
Unknown-income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	23	100.0	33,201	100.0	6,394	19.3	33,201	100.0
Income Categories	Housing Units by Tract	Housing Types by Tract						
		Owner-Occupied			Rental		Vacant	
		#	%	%	#	%	#	%
Low-income	0	0	0.0	0.0	0	0.0	0	0.0
Moderate-income	14,334	5,015	19.1	35.0	8,322	58.1	997	7.0
Middle-income	14,703	7,986	30.4	54.3	3,729	25.4	2,988	20.3
Upper-income	20,667	13,274	50.5	64.2	4,833	23.4	2,560	12.4
Unknown-income	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	49,704	26,275	100.0	52.9	16,884	34.0	6,545	13.2
Income Categories	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or Equal to \$1 Million		Greater than \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-income	0	0.0	0	0.0	0	0.0	0	0.0
Moderate-income	1,000	23.3	916	23.0	73	26.3	11	33.3
Middle-income	1,273	29.7	1,169	29.4	95	34.2	9	27.3
Upper-income	2,018	47.0	1,895	47.6	110	39.6	13	39.4
Unknown-income	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	4,291	100.0	3,980	100.0	278	100.0	33	100.0
% of Total Businesses				92.8		6.5		0.8
2019 Median Family Income <sup>36</sup>			\$49,272	December 2019 Median Housing Value <sup>37</sup>			\$285,100	
2019 Adjusted Median Family Income <sup>38</sup>			\$59,100	2019 Unemployment Rate <sup>39</sup>			6.9%	

<sup>36</sup> FFIEC Median Family Income, available from: <https://www.ffiec.gov/Medianincome.htm>.

<sup>37</sup> California Association of Realtors, Historical Housing Data, Median Prices of Existing Detached Homes; available from: <https://www.car.org/marketdata/data/housingdata/>.

<sup>38</sup> FFIEC Adjusted Median Family Income; available from: <https://www.ffiec.gov/Medianincome.htm>.

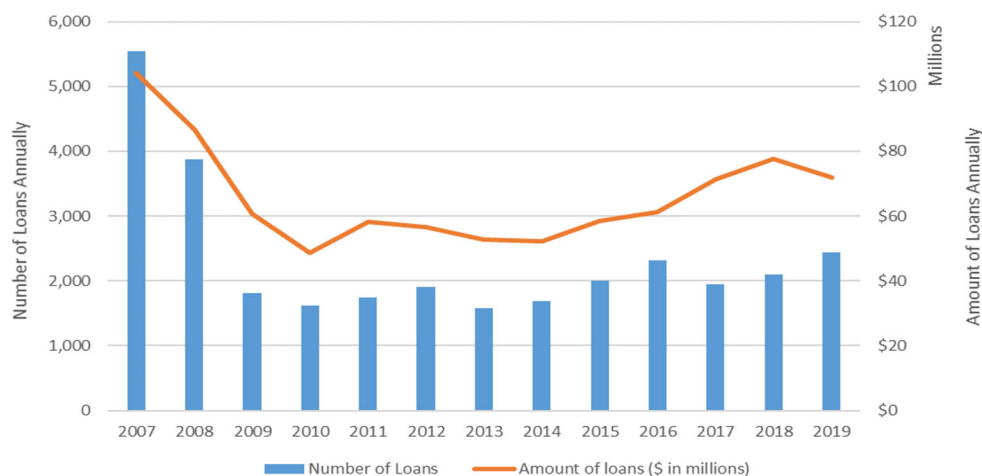
<sup>39</sup> Annual Unemployment Rate, U.S. Bureau of Labor Statistics, Local Area Unemployment Statistics by County; available from: <https://www.bls.gov/lau/>.

## Economic Conditions

During the review period, the assessment area experienced economic growth as it continued to recover from the Great Recession. Similar to the Fresno assessment area, agriculture and healthcare are key economic drivers in Madera County.<sup>40</sup> In 2018, the gross value of the area's agricultural production totaled over \$2 billion, a 4 percent increase from the previous year.<sup>41</sup> Overall, farms employed 8 percent of all jobs in the area.<sup>42</sup> The area is home to an important regional medical center, including the Central Valley's only pediatric hospital.<sup>43</sup> During the review period, the healthcare industry accounted for 22 percent of total jobs and outpaced California and U.S. averages in payroll growth.<sup>44</sup> House prices in the area grew at an above-average pace, and there was an increase in single-family housing starts during the review period.<sup>45</sup> The area's cost advantages, including housing that was 20 percent more affordable than the state average, attracted new residents at an above-average pace.<sup>46</sup>

As depicted in Exhibit 12, small business lending showed improvement during the review period. Although loans to small businesses from banks subject to the CRA increased during the review period, lending remained below pre-Great Recession levels. Lending to small businesses played a critical role in the economy given that small businesses accounted for 92.8 percent of all businesses in the assessment area, as noted in Exhibit 11.

**EXHIBIT 12**  
**LOANS TO SMALL BUSINESSES IN ASSESSMENT AREA<sup>47</sup>**  
**2007-2019**



<sup>40</sup> Moody's Precis Report, Madera, CA, July 2019.

<sup>41</sup> County of Madera, 2018 Madera County Agricultural Crop and Livestock Report; available from: <https://www.maderacounty.com/home/showdocument?id=17417>.

<sup>42</sup> Moody's Precis Report, Madera, CA, November 2017.

<sup>43</sup> Moody's Precis Report, Madera, CA, July 2019.

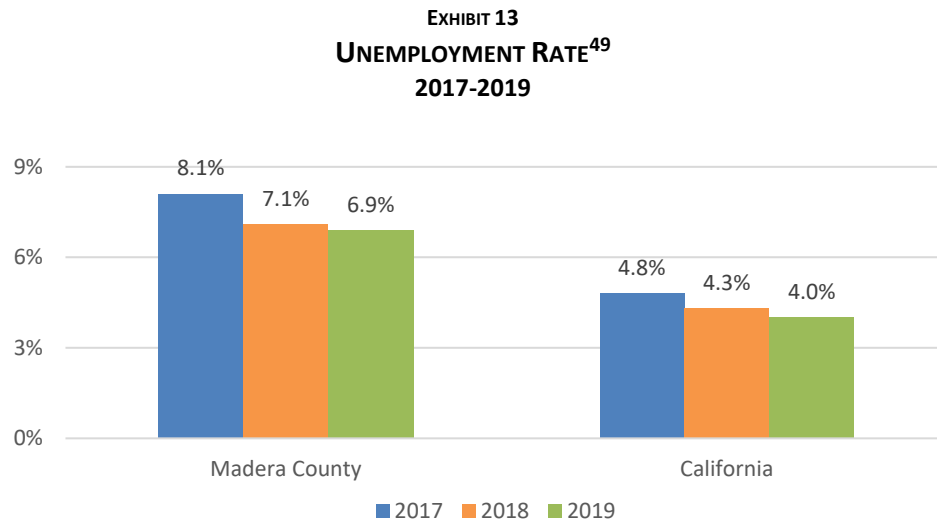
<sup>44</sup> Moody's Precis Report, Madera, CA, July 2018.

<sup>45</sup> Ibid.

<sup>46</sup> Moody's Precis Report, Madera, CA, July 2019.

<sup>47</sup> Aggregate CRA Small Business data reports available from: <https://www.ffiec.gov/craadweb/aggregate.aspx>.

Unemployment rates in the area and in California overall decreased during the review period, as shown in Exhibit 13. Although the area's structurally high unemployment rate remained above the statewide rate, the area had one of the lowest rates among metro areas in the Central Valley.<sup>48</sup>



As depicted in Exhibit 14, median home prices in the area increased slightly during the review period and peaked in October 2019 at \$299,950. Median home prices in the area remained lower than statewide median home prices throughout the review period. According to the California Association of Realtors' Traditional Housing Affordability Index, 51 percent of families in Madera County could afford to purchase the median priced home in the area compared to 31 percent of families in California.<sup>50</sup> Despite the relatively more affordable home prices in the area compared to the state overall, many households in the area were cost burdened. There was approximately the same share, representing 37 percent, of cost burdened households in the area as there were in the state overall of 38 percent.<sup>51</sup> Rent prices were also a significant financial burden for residents. More households who rent are cost burdened in the area, representing 59 percent, than compared to the statewide average of 55 percent.<sup>52</sup>

<sup>48</sup> Moody's Precise Report, Madera, CA, July 2019.

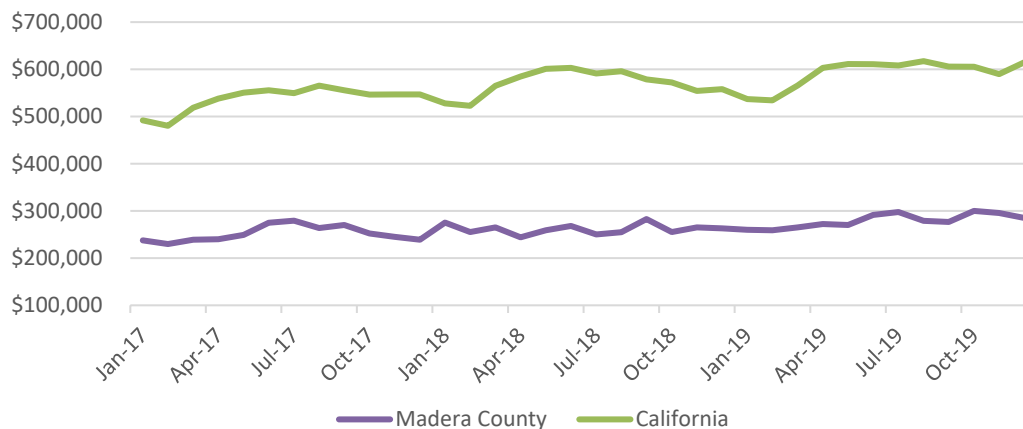
<sup>49</sup> U.S. Bureau of Labor Statistics, Local Area Unemployment Statistics by County; available from: <https://www.bls.gov/lau/>.

<sup>50</sup> California Association of Realtors, Housing Affordability Index-Traditional, 2019 Q4; available from: <http://www.car.org/marketdata/data/haitraditional/>.

<sup>51</sup> Prosperity Now Scorecard, Madera County, CA; available from: <https://scorecard.prosperitynow.org>.

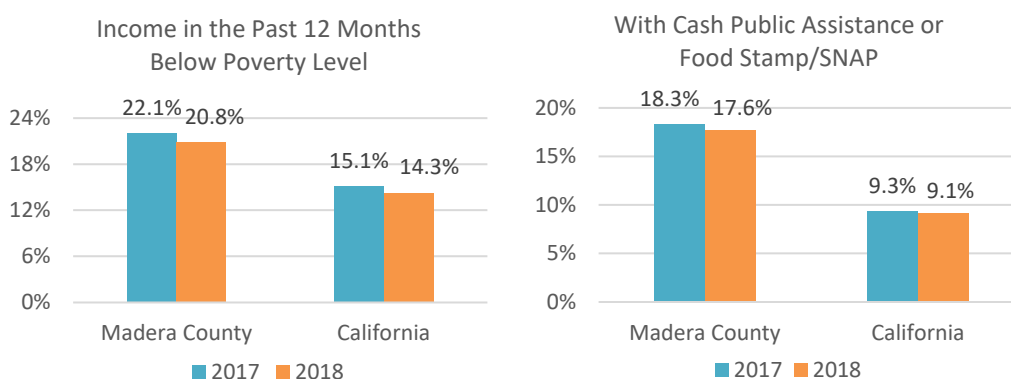
<sup>52</sup> Ibid.

EXHIBIT 14  
**MEDIAN HOME PRICES<sup>53</sup>**  
JANUARY 2017- DECEMBER 2019



As depicted in Exhibit 15, the poverty rate decreased in the assessment area and statewide during the review period. Madera County had a higher percentage of people living in poverty than in California overall. The percentage of people receiving cash assistance or food stamp/SNAP benefits also decreased slightly during the review period. However, the share of people receiving cash assistance or food stamp/SNAP benefits in the area was nearly double the percentage of people in the state overall. Similar to Fresno County, the area's high concentration of poverty was evident in the liquid asset poverty rate. The percentage of households in Madera County who were liquid asset poor was 49 percent, compared to 34 percent of households in California.<sup>54</sup>

EXHIBIT 15  
**POVERTY AND FOOD STAMP USAGE RATES<sup>55</sup>**  
2017-2018



<sup>53</sup> California Association of Realtors, Historical Housing Data, Median Prices of Existing Detached Homes; available from: <https://www.car.org/marketdata/data/housingdata/>.

<sup>54</sup> Prosperity Now Scorecard, Madera County, CA; available from: <https://scorecard.prosperitynow.org>.

<sup>55</sup> Poverty and Food Stamp Usage Rates, U.S. Census Bureau, American Community Survey, 5-Year Estimates; available from: <https://www.census.gov/programs-surveys/acs/data.html>.

## **Credit and Community Development Needs**

Small business lending levels showed improvement during the review period, but remained below pre-Great Recession levels. Similar to the discussion for the credit needs of the Fresno assessment area, the Small Business Credit Survey results indicate that small businesses continue to experience obstacles in obtaining the amount of financing needed and accessing smaller dollar loans.<sup>56</sup> One community contact confirmed that young, start-up businesses were the most in need of credit. A community contact indicated more financial education and technical assistance to improve a young firm's business plan is needed. According to the community contact, it would be beneficial for financial institutions to provide these services directly to business owners or entrepreneurs to help prepare the business owner in their application for credit. In addition, a community contact indicated that small businesses face challenges with some loan term options. Flexible loan terms for small business loans could be helpful to support the business owners and entrepreneurs in the area.

The economic implications of the COVID-19 pandemic discussed above for the Fresno assessment area were also of concern for the Madera assessment area. Credit and community development needs emerged in early 2020 at the end of the review period and continue to evolve along with opportunities for financial institutions to address the needs in the area.

Overall, there is a need for more investment and engagement from financial institutions to address the gaps in small business lending, as well as the prevalence of high poverty rates in the area. Small business lending, as well as services such as technical assistance, are some of the most impactful activities banks could participate in to better serve the community's credit needs.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN MADERA**

### **Lending Test**

The overall lending test performance in the Madera assessment area is satisfactory. This is primarily supported by the substantial majority of small business lending within the assessment area.

### ***Lending Distribution by Geography***

The limited volume of small business lending in the Madera assessment area during the review period prevented a more detailed analysis. Consequently, the bank's lending distribution by geography within the Madera assessment area was considered but did not contribute to the overall lending test rating. These loans are presented in the Exhibit below.

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<sup>56</sup> Small Business Credit Survey, Report on Employer Firms 2019, available from: <https://www.fedsmallbusiness.org/medialibrary/fedsmallbusiness/files/2019/sbcs-employer-firms-report.pdf>.

<b>EXHIBIT 16</b> <b>GEOGRAPHIC DISTRIBUTION OF SMALL BUSINESS LOANS</b> <b>2018 DUN AND BRADSTREET DATA</b>								
Census Tract	Low		Moderate		Middle		Upper	
	#	%	#	%	#	%	#	%
Madera Assessment Area 2018								
Bank Lending	0	0.0	0	0.0	1	33.3	2	66.7
Aggregate Lending	0	0.0	480	21.4	616	27.4	1,150	51.2
Business Concentration	0	0.0	1,018	23.4	1,294	29.8	2,030	46.8

### ***Lending Distribution by Business Revenue***

The limited volume of small business lending in the Madera assessment area during the review period prevented a more detailed analysis. Consequently, the bank's lending distribution by business revenue within the Madera assessment area was considered but did not contribute to the overall lending test rating. These loans are presented in the Exhibit below.

<b>EXHIBIT 17</b> <b>BUSINESS REVENUE DISTRIBUTION OF SMALL BUSINESS LOANS</b> <b>2018 DUN AND BRADSTREET DATA</b>							
Year	Bank Lending #	Lending to Businesses with Revenue <=\$1 Million			Originations Regardless of Revenue Size by Loan Amount		
		Bank Lending (%)	Businesses <=\$1M in Revenue (%)	Aggregate Lending (%)	<=\$100K (%)	> \$100K & <=\$250K (%)	>250K & <=\$1M (%)
2018	3	33.3	92.6	45.8	33.3	33.3	33.3

### **Community Development Test**

USB's performance under the community development test is satisfactory. USB provided an adequate level of community development loans and investments that helped address the community development needs of the Madera assessment area, along with the broader statewide or regional area. The majority of community development loans and investments promoted economic development and affordable housing for low- and moderate-income individuals. However, the extent of community development services was limited in this area due to the bank's more limited capacity in this market.

The following examples highlight community development activities within the Madera assessment area:

- A \$2.3 million loan for the purchase of a multi-family residential complex in a moderate-income geography that provides 48 affordable housing units for low- and moderate-income individuals and families;
- A \$1 million working capital line of credit to support economic development for a food manufacturer located in a high unemployment and high poverty geography. This loan helped to create or retain 98 jobs for predominantly low- and moderate-income individuals; and
- The bank provides a service of waiving ATM transaction fees at all bank branches and ATMs for individuals using public assistance electronic benefits transfer cards. This impactful and responsive service directly benefits low- and moderate-income individuals in the Madera assessment area.



## LIMITED-SCOPE ASSESSMENT AREA CONCLUSIONS

*For each assessment area where a limited-scope review was performed using the examination procedures.*

USB's performance in the assessment areas receiving a limited-scope review is generally consistent with performance in the areas receiving full-scope reviews. Due to the bank's limited presence in the Kern and Santa Clara assessment areas, and lower levels of loans and deposits, these limited-scope assessment areas received less weight than those receiving a full-scope review. As such, performance in these areas did not materially affect the bank's overall rating. Facts and data reviewed, including performance and demographic information, can be found in the tables accompanying this report.

EXHIBIT 18 LIMITED-SCOPE ASSESSMENT AREA CONCLUSIONS		
ASSESSMENT AREAS	LENDING TEST	COMMUNITY DEVELOPMENT TEST
Kern	Consistent	Consistent
Santa Clara	Consistent	Below

The Santa Clara assessment area community development test performance was below performance in the other assessment areas. The bank did not extend any community development loans, services, or donations in the assessment area; however, the assessment area benefited from investments made to organizations serving the needs of the broader statewide area.

## APPENDIX A

# GLOSSARY OF TERMS

**Aggregate lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Census tract:** A small subdivision of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan statistical areas. Census tracts usually have between 2,500 and 8,000 persons, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

**Community development:** All Agencies have adopted the following language. Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less; or, activities that revitalize or stabilize low- or moderate-income geographies.

Effective September 1, 2005, the Board of Governors of the Federal Reserve System, Office of the Comptroller of the Currency, and the Federal Deposit Insurance Corporation have adopted the following additional language as part of the revitalize or stabilize definition of community development. Activities that revitalize or stabilize:

- (i) Low- or moderate-income geographies;
- (ii) Designated disaster areas; or
- (iii) Distressed or underserved nonmetropolitan middle-income geographies designated by the Board, Federal Deposit Insurance Corporation, and Office of the Comptroller of the Currency, based on:
  - a. Rates of poverty, unemployment, and population loss; or
  - b. Population size, density, and dispersion. Activities that revitalize and stabilize geographies designated based on population size, density, and dispersion if they help to meet essential community needs, including needs of low- and moderate-income individuals.

**Consumer loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder and no wife present) or 'female householder' (a family with a female householder and no husband present).

**Full-scope review:** Performance under the lending and community development tests is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (for example, responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act (HMDA):** The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applications, the amount of loan requested, and the disposition of the application (for example, approved, denied, and withdrawn).

**Home mortgage loans:** Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwelling loans, loans for the purchase of manufactured homes and refinancing of home improvement and home purchase loans.

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Limited-scope review:** Performance under the lending and community development tests is analyzed using only quantitative factors (for example, geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

**Low-income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

**Market share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Metropolitan area (MA):** A metropolitan statistical area (MSA) or a metropolitan division (MD) as defined by the Office of Management and Budget. A MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. A MD is a division of a MSA based on specific criteria including commuting patterns. Only a MSA that has a population of at least 2.5 million may be divided into MDs.

**Middle-income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography.

**Moderate-income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

**Multifamily:** Refers to a residential structure that contains five or more units.

**Other products:** Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA examination. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

**Owner-occupied units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified investment:** A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

**Rated area:** A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

**Small loan(s) to business(es):** A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) and the Thrift Financial Reporting (TFR) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans. However, thrift institutions may also exercise the option to report loans secured by nonfarm residential real estate as "small business loans" if the loans are reported on the TFR as nonmortgage, commercial loans.

**Small loan(s) to farm(s):** A loan included in 'loans to small farms' as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

**Upper-income:** Individual income that is more than 120 percent of the area median income, or a median family income that is more than 120 percent, in the case of a geography.

## APPENDIX B

# LIMITED-SCOPE ASSESSMENT AREA

# MARKET PROFILES

All demographic and economic information in this appendix is from one of the following sources:

- U.S. Census Bureau, QuickFacts, Population Estimates, July 1, 2019; available from: [www.census.gov/quickfacts/](http://www.census.gov/quickfacts/);
- Federal Deposit Insurance Corporation, Deposit Market Share Report, June 30, 2019; available from: <https://www7.fdic.gov/sod/sodMarketBank.asp?barItem=2>;
- FFIEC Median Family Income, available from: <https://www.ffiec.gov/MedianIncome.htm>;
- FFIEC Adjusted Median Family Income; available from: <https://www.ffiec.gov/MedianIncome.htm>;
- California Association of Realtors, Historical Housing Data, Median Prices of Existing Detached Homes; available from: <https://www.car.org/marketdata/data/housingdata/>; and
- U.S. Bureau of Labor Statistics, Local Area Unemployment Statistics by County; available from: <https://www.bls.gov/lau/>.

## ***Kern Assessment Area***

The Kern assessment area consists of Kern County in its entirety, which forms the Bakersfield, California MSA. Kern County is located in the San Joaquin Valley in Central California, north of Los Angeles and Ventura counties, east of San Luis Obispo County, south of Kings and Tulare counties, and west of San Bernardino County. As of July 1, 2019, the area was home to 900,202 people.

The area had 20 FDIC-insured commercial institutions operating 90 offices with total deposits of \$9.3 billion as of June 30, 2019. United Security Bank operated two branches in the assessment area and held \$83 million in total deposits, representing 0.9 percent of the deposit market share. In 2019, there were 99 lenders reporting small business loans pursuant to the reporting requirements of the CRA, most of which were large regional and national institutions. These lenders, which represent only a portion of the overall commercial lending market, extended 15,184 small business loans totaling \$476 million.

Exhibits 19, 20, and 21 on the following pages present key demographic and business information concerning the assessment area.

<b>EXHIBIT 19</b> <b>ASSESSMENT AREA DEMOGRAPHICS</b> <b>KERN ASSESSMENT AREA</b> <b>2019 FFIEC CENSUS AND 2019 DUN AND BRADSTREET DATA</b>								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low-income	14	9.3	18,025	9.2	8,253	45.8	48,684	24.8
Moderate-income	40	26.5	42,620	21.7	13,472	31.6	32,197	16.4
Middle-income	44	29.1	63,927	32.6	11,156	17.5	31,508	16.1
Upper-income	48	31.8	71,284	36.4	5,075	7.1	83,708	42.7
Unknown-income	5	3.3	241	0.1	40	16.6	0	0.0
Total AA	151	100.0	196,097	100.0	37,996	19.4	196,097	100.0
Income Categories	Housing Units by Tract	Housing Types by Tract						
		Owner-Occupied			Rental		Vacant	
		#	%	%	#	%	#	%
Low-income	28,763	8,194	5.6	28.5	16,660	57.9	3,909	13.6
Moderate-income	62,634	23,228	15.8	37.1	33,034	52.7	6,372	10.2
Middle-income	95,144	47,544	32.3	50.0	35,870	37.7	11,730	12.3
Upper-income	102,704	67,982	46.2	66.2	26,923	26.2	7,799	7.6
Unknown-income	284	177	0.1	62.3	88	31.0	19	6.7
Total AA	289,529	147,125	100.0	50.8	112,575	38.9	29,829	10.3
Income Categories	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or Equal to \$1 Million		Greater than \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-income	1,627	6.0	1,502	6.0	123	6.6	2	2.2
Moderate-income	5,492	20.3	5,051	20.1	419	22.4	22	23.7
Middle-income	7,353	27.2	6,868	27.4	462	24.7	23	24.7
Upper-income	12,443	46.0	11,582	46.1	816	43.7	45	48.4
Unknown-income	152	0.6	103	0.4	48	2.6	1	1.1
Total AA	27,067	100.0	25,106	100.0	1,868	100.0	93	100.0
% of Total Businesses				92.8		6.9		0.3
2019 Median Family Income			\$52,649	December 2019 Median Housing Value			\$262,900	
2019 Adjusted Median Family Income			\$57,900	2019 Unemployment Rate			7.7%	

EXHIBIT 20 GEOGRAPHIC DISTRIBUTION OF SMALL BUSINESS LOANS 2018 DUN AND BRADSTREET DATA								
Census Tract	Low		Moderate		Middle		Upper	
	#	%	#	%	#	%	#	%
Kern Assessment Area 2018								
Bank Lending	0	0.0	1	33.3	0	0.0	2	66.7
Aggregate Lending	620	4.4	2,533	17.8	3,540	24.9	7,532	52.9
Business Concentration	1,681	6.1	5,624	20.5	7,612	27.7	12,551	45.7

EXHIBIT 21 BUSINESS REVENUE DISTRIBUTION OF SMALL BUSINESS LOANS 2018 DUN AND BRADSTREET DATA							
Year	Bank Lending #	Lending to Businesses with Revenue <=\$1 Million			Originations Regardless of Revenue Size by Loan Amount		
		Bank Lending (%)	Businesses <=\$1M in Revenue (%)	Aggregate Lending (%)	<=\$100K (%)	> \$100K & <=\$250K (%)	>250K & <=\$1M (%)
2018	3	33.3	92.6	39.4	0.0	33.3	66.7



## ***Santa Clara Assessment Area***

The Santa Clara assessment area consists of Santa Clara County in its entirety, which is part of the San Jose-Sunnyvale-Santa Clara, California MSA. Santa Clara County is bordered on the west by Santa Cruz and San Mateo counties, on the north by Alameda County, on the east by Stanislaus and Merced counties, and on the south by San Benito County. As of July 1, 2019, the area was home to 1.9 million people.

The area had 48 FDIC-insured commercial institutions operating 363 offices with total deposits of \$146.8 billion as of June 30, 2019. USB operated one branch in the assessment area and held \$18.6 million in total deposits, representing 0.01 percent of the deposit market share. In 2019, there were 138 lenders reporting small business loans pursuant to the reporting requirements of the CRA, most of which were large regional and national institutions. These lenders, which represent only a portion of the overall commercial lending market, extended 61,900 small business loans totaling \$1.77 billion.

Exhibits 22, 23, and 24 on the following pages present key demographic and business information concerning the assessment area.

<b>EXHIBIT 22</b> <b>ASSESSMENT AREA DEMOGRAPHICS</b> <b>SANTA CLARA ASSESSMENT AREA</b> <b>2019 FFIEC CENSUS AND 2019 DUN AND BRADSTREET DATA</b>								
Income Categories	Tract Distribution		Families by Tract Income		Families < Poverty Level as % of Families by Tract		Families by Family Income	
	#	%	#	%	#	%	#	%
Low-income	34	9.1	34,983	7.8	7,016	20.1	106,442	23.8
Moderate-income	77	20.7	83,269	18.6	8,913	10.7	69,255	15.5
Middle-income	136	36.6	164,673	36.9	8,107	4.9	82,649	18.5
Upper-income	124	33.3	163,795	36.7	4,746	2.9	188,388	42.2
Unknown-income	1	0.3	14	0.0	4	28.6	0	0.0
Total AA	372	100.0	446,734	100.0	28,786	6.4	446,734	100.0
Income Categories	Housing Units by Tract	Housing Types by Tract						
		Owner-Occupied			Rental		Vacant	
		#	%	%	#	%	#	%
Low-income	50,462	15,496	4.4	30.7	33,260	65.9	1,706	3.4
Moderate-income	124,428	54,515	15.5	43.8	65,318	52.5	4,595	3.7
Middle-income	243,890	129,315	36.7	53.0	105,120	43.1	9,455	3.9
Upper-income	227,325	153,510	43.5	67.5	64,849	28.5	8,966	3.9
Unknown-income	85	0	0.0	0.0	80	94.1	5	5.9
Total AA	646,190	352,836	100.0	54.6	268,627	41.6	24,727	3.8
Income Categories	Total Businesses by Tract		Businesses by Tract & Revenue Size					
			Less Than or Equal to \$1 Million		Greater than \$1 Million		Revenue Not Reported	
	#	%	#	%	#	%	#	%
Low-income	5,562	5.8	5,101	5.9	452	5.6	9	2.4
Moderate-income	17,577	18.4	15,523	17.9	1,990	24.9	64	17.1
Middle-income	34,290	36.0	31,125	35.8	3,049	38.1	116	30.9
Upper-income	37,692	39.6	35,000	40.3	2,506	31.3	186	49.6
Unknown-income	168	0.2	160	0.2	8	0.1	0	0.0
Total AA	95,289	100.0	86,909	100.0	8,005	100.0	375	100.0
% of Total Businesses				91.2		8.4		0.4
2019 Median Family Income			\$107,126	December 2019 Median Housing Value			\$1,225,000	
2019 Adjusted Median Family Income			\$129,900	2019 Unemployment Rate			2.5%	

EXHIBIT 23 GEOGRAPHIC DISTRIBUTION OF SMALL BUSINESS LOANS 2018 DUN AND BRADSTREET DATA								
Census Tract	Low		Moderate		Middle		Upper	
	#	%	#	%	#	%	#	%
Santa Clara Assessment Area 2018								
Bank Lending	0	0.0	0	0.0	4	100.0	0	0.0
Aggregate Lending	3,296	5.7	10,686	18.4	21,829	37.7	22,143	38.2
Business Concentration	5,694	5.9	17,801	18.4	34,910	36.1	38,431	39.7

EXHIBIT 24 BUSINESS REVENUE DISTRIBUTION OF SMALL BUSINESS LOANS 2018 DUN AND BRADSTREET DATA							
Year	Bank Lending #	Lending to Businesses with Revenue <=\$1 Million			Originations Regardless of Revenue Size by Loan Amount		
		Bank Lending (%)	Businesses <=\$1M in Revenue (%)	Aggregate Lending (%)	<=\$100K (%)	> \$100K & <=\$250K (%)	>250K & <=\$1M (%)
2018	4	25.0	90.9	47.0	25.0	50.0	25.0

## HOME MORTGAGE DISCLOSURE ACT NOTICE

The HMDA data about our residential mortgage lending are available online for review. The data shows geographic distribution of loans and applications; ethnicity, race, sex, age, and income of applicants and borrowers; and information about loan approvals and denials. HMDA data for many other financial institutions are also available online.

For more information, visit the Consumer Financial Protection Bureau's website at [www.consumerfinance.gov/hmda](http://www.consumerfinance.gov/hmda) .

United Security Bank has not been a Home Mortgage Disclosure Act Reporter since 2016. The bank's past Loan Application Registers, as modified by the Bureau to protect applicant and borrower privacy, may also be obtained on the Bureau's website at [www.consumerfinance.gov/hmda](http://www.consumerfinance.gov/hmda) .

## **COMMUNITY REINVESTMENT ACT NOTICE (Main Office)**

Under the Federal Community Reinvestment Act (CRA), the Federal Reserve Board (Board) evaluates our record of helping to meet the credit needs of this community consistent with safe and sound operations. The Board also takes this record into account when deciding on certain applications submitted by us. Your involvement is encouraged.

You are entitled to certain information about our operations and our performance under the CRA, including, for example, information about our branches, such as their location and services provided at them; the public section of our most recent CRA Performance Evaluation, prepared by The Federal Reserve Bank of San Francisco (Reserve Bank); and comments received from the public relating to our performance in helping to meet community credit needs, as well as our responses to those comments. You may review this information today by reviewing the public file which is available at [www.unitedsecuritybank.com](http://www.unitedsecuritybank.com).

At least 30 days before the beginning of each calendar quarter, the Federal Reserve System publishes a list of banks that are scheduled for CRA examination by the Reserve Bank for the next two quarters. This list is available from the Officer in Charge of Supervision, Federal Reserve Bank of San Francisco, 101 Market Street, San Francisco, CA 94105, or through the Board's website at <https://www.federalreserve.gov>.

You may send written comments about our performance in helping to meet community credit needs to:

**DENNIS R. WOODS, CHAIRMAN, PRESIDENT & CEO  
UNITED SECURITY BANK  
2126 INYO STREET  
FRESNO, CA 93721**

And to the Officer in Charge of Supervision, Federal Reserve Bank of San Francisco, 101 Market Street, San Francisco, CA 94105 or through the Board's website at <https://www.federalreserve.gov>. Your letter, together with any response by us, will be considered by the Federal Reserve System in evaluating our CRA performance and may be made public.

You may ask to look at any comments received by the Reserve Bank. You may also request from the Reserve Bank an announcement of our applications covered by the CRA filed with the Reserve Bank.

We are an affiliate of United Security Bancshares, a bank holding company. You may request from the Officer in Charge of Supervision, Federal Reserve Bank of San Francisco, 101 Market Street, San Francisco, CA 94105 an announcement of applications covered by the CRA filed by bank holding companies.

### **COMMUNITY REINVESTMENT ACT NOTICE (Branch Offices)**

Under the Federal Community Reinvestment Act (CRA), the Federal Reserve Board (Board) evaluates our record of helping to meet the credit needs of this community consistent with safe and sound operations. The Board also takes this record into account when deciding on certain applications submitted by us. Your involvement is encouraged.

You are entitled to certain information about our operations and our performance under the CRA. You may review today the public section of our most recent CRA evaluation, prepared by the Federal Reserve Bank of San Francisco, 101 Market Street, San Francisco, CA 94105, and a list of services provided at this branch. You may also have access to the following additional information, which we will make available to you at this branch within five calendar days after you make a request to us: (1) a map showing the assessment area containing this branch, which is the area in which the Board evaluates our CRA performance in this community; (2) information about our branches in this assessment area; (3) a list of services we provide at those locations; (4) data on our lending performance in this assessment area; and (5) copies of all written comments received by us that specifically relate to our CRA performance in this assessment area, and any responses we have made to those comments. If we are operating under an approved strategic plan, you may also have access to a copy of the plan.

If you would like to review information about our CRA performance in other communities served by us, the public file for our entire bank is available at [www.unitedsecuritybank.com](http://www.unitedsecuritybank.com) and at:

**UNITED SECURITY BANK – MAIN BRANCH  
2151 W SHAW AVE, FRESNO, CA 93711**

At least 30 days before the beginning of each calendar quarter, the Federal Reserve System publishes a list of banks that are scheduled for CRA examination by the Reserve Bank for the next two quarters. This list is available from the Officer in Charge of Supervision, Federal Reserve Bank of San Francisco, 101 Market Street, San Francisco, CA 94105, or through the Board's website at <https://www.federalreserve.gov>.

You may send written comments about our performance in helping to meet community credit needs to:

**DENNIS R. WOODS, CHAIRMAN, PRESIDENT & CEO  
UNITED SECURITY BANK  
2126 INYO STREET, FRESNO, CA 93721**

And to the Officer in Charge of Supervision, Federal Reserve Bank of San Francisco, 101 Market Street, San Francisco, CA 94105, or through the Board's website at <https://www.federalreserve.gov>. Your letter, together with any response by us, will be considered by the Federal Reserve System in evaluating our CRA performance may be made public.

You may ask to look at any comments received by the Reserve Bank. You may also request from the Reserve bank an announcement of our applications covered by the CRA filed with the Reserve Bank.

We are an affiliate of United Security Bancshares, a bank holding company. You may request from the Officer in Charge of Supervision, Federal Reserve Bank of San Francisco, 101 Market Street, San Francisco, CA 94105 an announcement of applications covered by the CRA filed by bank holding companies.

## LOAN TO DEPOSIT RATIO

As of each Quarter End for Calendar Year 2024

March	95.31%
June	92.55%
September	89.69%
December	86.04%

## **PUBLIC COMMENTS**

United Security Bank has not received any written complaints from the public for the current year nor the two previous calendar years that specifically relate to the bank's performance in helping to meet community credit needs.